

## LIVING WAGE REFERENCE PRICES FOR CONVENTIONAL AND ORGANIC BANANAS

Country	ORGANIC BANANA												
	Ex Works						FOB (loading port)						
	For industry		For Fairtrade supply chains				For industry		For Fairtrade supply chains				
	LWRP	LWD	FMP	Cash disbursement from FP	FLWD	FLWRP	LWRP	LWD	FMP	Cash disbursement from FP	FLWD	FLWRP	loading port
Colombia	11.11	0.61	10.50	0.30	0.31	10.81	14.51	0.61	13.90	0.30	0.31	14.21	Santa Marta
DomRep	12.17	1.57	10.60	0.30	1.27	11.87	16.62	1.57	15.05	0.30	1.27	16.32	Manzanillo
							16.57	1.57	15.00	0.30	1.27	16.27	Caucedo
Ecuador	9.95	0.00	9.95	0.00	0.00	9.95	13.85	0.00	13.85	0.00	0.00	13.85	Bolivar
							14.17	0.00	14.17	0.00	0.00	14.17	Guayaquil (arriving to port from Machala)
							13.93	0.00	13.93	0.00	0.00	13.93	Guayaquil (arriving to port from Santa Elena)
							13.93	0.00	13.93	0.00	0.00	13.93	Posorja (arriving to port from Santa Elena)
Ghana	11.75	0.85	10.90	0.30	0.55	11.45	14.55	0.85	13.70	0.30	0.55	14.25	Tema
Peru	9.80	0.00	9.80	0.00	0.00	9.80	13.95	0.00	13.95	0.00	0.00	13.95	Paita

## LIVING WAGE REFERENCE PRICES FOR CONVENTIONAL AND ORGANIC BANANAS

Country	CONVENTIONAL BANANA												
	Ex Works						FOB (loading port)						
	For industry		For Fairtrade supply chains				For industry		For Fairtrade supply chains				
	LWRP	LWD	FMP	Cash disbursement from FP	FLWD	FLWRP	LWRP	LWD	FMP	Cash disbursement from FP	FLWD	FLWRP	loading pot
Cameroon	7.83	0.08	7.75	0.08	0.00	7.75	10.58	0.08	10.50	0.08	0.00	10.50	Douala
Colombia	8.43	0.18	8.25	0.18	0.00	8.25	11.73	0.18	11.55	0.18	0.00	11.55	Turbo/Santa Marta
DomRep	9.17	1.02	8.15	0.30	0.72	8.87	13.62	1.02	12.60	0.30	0.72	13.32	Manzanillo
							13.57	1.02	12.55	0.30	0.72	13.27	Caucedo
Ecuador	7.25	0.00	7.25	0.00	0.00	7.25	11.05	0.00	11.05	0.00	0.00	11.05	Bolivar
							11.37	0.00	11.37	0.00	0.00	11.37	Guayaquil (arriving to port from Machala)
							11.13	0.00	11.13	0.00	0.00	11.13	Guayaquil (arriving to port from Santa Elena)
							11.13	0.00	11.13	0.00	0.00	11.13	Posorja (arriving to port from Santa Elena)
Ghana	8.82	0.72	8.10	0.30	0.42	8.52	11.62	0.72	10.90	0.30	0.42	11.32	Tema
Nicaragua	7.58	0.33	7.25	0.30	0.03	7.28	11.18	0.33	10.85	0.30	0.03	10.88	Corinto
							12.55	0.33	12.22	0.30	0.03	12.25	Moin (Costa Rica)/ Cortez (Honduras)



## LIVING WAGE REFERENCE PRICES FOR CONVENTIONAL AND ORGANIC BANANAS

LWRP = Living wage reference price for industry reference

LWD = Living wage differential for industry reference

FMP = Fairtrade Minimum Price for Fairtrade supply chains

FP = Fairtrade Premium cash disbursement, for Fairtrade supply chains

FLWD = Fairtrade Living Wage Differential for Fairtrade supply chains, which may be paid to the Premium Committee or to the employer as agreed by supply chain actors

FLWRP = Fairtrade Living Wage Reference Price for Fairtrade supply chains

$FLWD = LWRP - FMP - 0.30$

if:  $LWD \leq 0$ , then the Fairtrade retailer does not pay anything in addition to the FMP and FP

if:  $LWD > 0$ , then the Fairtrade retailer must pay the LWD in addition to the FMP and the FP



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## LIVING WAGE REFERENCE PRICES FOR CONVENTIONAL AND ORGANIC BANANAS

ESPAÑOL

País	BANANO ORGÁNICO												
	Ex Works						FOB (puerto de embarque)						
	Para la industria		Para cadenas de abastecimiento Fairtrade				Para la industria		Para cadenas de abastecimiento Fairtrade				
	LWRP	LWD	FMP	Distribución de FP en efectivo	FLWD	FLWRP	LWRP	LWD	FMP	Distribución de FP en efectivo	FLWD	FLWRP	puerto de embarque
Colombia	11.11	0.61	10.50	0.30	0.31	10.81	14.51	0.61	13.90	0.30	0.31	14.21	Santa Marta
RepDom	12.17	1.57	10.60	0.30	1.27	11.87	16.62	1.57	15.05	0.30	1.27	16.32	Manzanillo
							16.57	1.57	15.00	0.30	1.27	16.27	Caucedo
Ecuador	9.95	0.00	9.95	0.00	0.00	9.95	13.85	0.00	13.85	0.00	0.00	13.85	Bolivar
							14.17	0.00	14.17	0.00	0.00	14.17	Guayaquil (llegando a puerto desde Machala)
							13.93	0.00	13.93	0.00	0.00	13.93	Guayaquil (llegando a puerto desde Santa Elena)
							13.93	0.00	13.93	0.00	0.00	13.93	Posorja (llegando a puerto desde Santa Elena)
Ghana	11.75	0.85	10.90	0.30	0.55	11.45	14.55	0.85	13.70	0.30	0.55	14.25	Tema
Perú	9.80	0.00	9.80	0.00	0.00	9.80	13.95	0.00	13.95	0.00	0.00	13.95	Paita



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## LIVING WAGE REFERENCE PRICES FOR CONVENTIONAL AND ORGANIC BANANAS

País	BANANO CONVENCIONAL												
	Ex Works						FOB (puerto de embarque)						
	Para la industria		Para cadenas de abastecimiento Fairtrade				Para la industria		Para cadenas de abastecimiento Fairtrade				
	LWRP	LWD	FMP	Distribución de FP en efectivo	FLWD	FLWRP	LWRP	LWD	FMP	Distribución de FP en efectivo	FLWD	FLWRP	puerto de embarque
<b>Camerún</b>	<b>7.83</b>	<b>0.08</b>	<b>7.75</b>	0.08	0.00	<b>7.75</b>	<b>10.58</b>	<b>0.08</b>	<b>10.50</b>	0.08	0.00	<b>10.50</b>	Douala
<b>Colombia</b>	<b>8.43</b>	<b>0.18</b>	<b>8.25</b>	0.18	0.00	<b>8.25</b>	<b>11.73</b>	<b>0.18</b>	<b>11.55</b>	0.18	0.00	<b>11.55</b>	Turbo/Santa Marta
<b>RepDom</b>	<b>9.17</b>	<b>1.02</b>	<b>8.15</b>	0.30	0.72	<b>8.87</b>	<b>13.62</b>	<b>1.02</b>	<b>12.60</b>	0.30	0.72	<b>13.32</b>	Manzanillo
							<b>13.57</b>	<b>1.02</b>	<b>12.55</b>	0.30	0.72	<b>13.27</b>	Caucedo
<b>Ecuador</b>	<b>7.25</b>	<b>0.00</b>	<b>7.25</b>	0.00	0.00	<b>7.25</b>	<b>11.05</b>	<b>0.00</b>	<b>11.05</b>	0.00	0.00	<b>11.05</b>	Bolivar
							<b>11.37</b>	<b>0.00</b>	<b>11.37</b>	0.00	0.00	<b>11.37</b>	Guayaquil (llegando a puerto desde Machala)
							<b>11.13</b>	<b>0.00</b>	<b>11.13</b>	0.00	0.00	<b>11.13</b>	Guayaquil (llegando a puerto desde Santa Elena)
							<b>11.13</b>	<b>0.00</b>	<b>11.13</b>	0.00	0.00	<b>11.13</b>	Posorja (llegando a puerto desde Santa Elena)
<b>Ghana</b>	<b>8.82</b>	<b>0.72</b>	<b>8.10</b>	0.30	0.42	<b>8.52</b>	<b>11.62</b>	<b>0.72</b>	<b>10.90</b>	0.30	0.42	<b>11.32</b>	Tema
<b>Nicaragua</b>	<b>7.58</b>	<b>0.33</b>	<b>7.25</b>	0.30	0.03	<b>7.28</b>	<b>11.18</b>	<b>0.33</b>	<b>10.85</b>	0.30	0.03	<b>10.88</b>	Corinto
							<b>12.55</b>	<b>0.33</b>	<b>12.22</b>	0.30	0.03	<b>12.25</b>	Moin (Costa Rica)/ Cortez (Honduras)



## LIVING WAGE REFERENCE PRICES FOR CONVENTIONAL AND ORGANIC BANANAS

LWRP = Precio de referencia del salario digno , referencia para la industria

LWD = Diferencial de salario digno , referencia para la industria

FMP = Precio Mínimo Fairtrade para cadenas de suministro Fairtrade

FP = Desembolso en efectivo de la Prima Fairtrade, para cadenas de suministro Fairtrade

FLWD = Diferencial de salario digno Fairtrade para cadenas de suministro Fairtrade, que puede pagarse al Comité de la Prima o al empleador, según lo acordado por los actores de la cadena de suministro

FLWRP = Precio de Referencia del Salario Digno de Comercio Justo Fairtrade para las cadenas de suministro de Comercio Justo Fairtrade.

$FLWD = LWRP - FMP - 0.30$

si:  $LWD \leq 0$ , entonces el minorista Fairtrade no paga nada además del FMP y FP

si:  $LWD > 0$ , entonces el minorista Fairtrade debe pagar el LWD además del FMP y el FP

## LIVING WAGE REFERENCE PRICES FOR CONVENTIONAL AND ORGANIC BANANAS

### FRANÇAIS

Pays	BANANE BIOLOGIQUE												
	Ex Works						FOB (port de chargement)						
	Pour l'industrie		Pour les chaînes d'approvisionnement Fairtrade				Pour l'industrie		Pour les chaînes d'approvisionnement Fairtrade				
	LWRP	LWD	FMP	Décaissement de fonds du FP	FLWD	FLWRP	LWRP	LWD	FMP	Décaissement de fonds du FP	FLWD	FLWRP	port de chargement
Colombia	11.11	0.61	10.50	0.30	0.31	10.81	14.51	0.61	13.90	0.30	0.31	14.21	Santa Marta
DomRep	12.17	1.57	10.60	0.30	1.27	11.87	16.62	1.57	15.05	0.30	1.27	16.32	Manzanillo
							16.57	1.57	15.00	0.30	1.27	16.27	Caucedo
Ecuador	9.95	0.00	9.95	0.00	0.00	9.95	13.85	0.00	13.85	0.00	0.00	13.85	Bolivar
							14.17	0.00	14.17	0.00	0.00	14.17	Guayaquil (arriving to port from Machala)
							13.93	0.00	13.93	0.00	0.00	13.93	Guayaquil (arriving to port from Santa Elena)
							13.93	0.00	13.93	0.00	0.00	13.93	Posorja (arriving to port from Santa Elena)
Ghana	11.75	0.85	10.90	0.30	0.55	11.45	14.55	0.85	13.70	0.30	0.55	14.25	Tema
Pérou	9.80	0.00	9.80	0.00	0.00	9.80	13.95	0.00	13.95	0.00	0.00	13.95	Paita

## LIVING WAGE REFERENCE PRICES FOR CONVENTIONAL AND ORGANIC BANANAS

Pays	BANANE CONVENTIONNELLE												
	Ex Works						FOB (port de chargement)						
	Pour l'industrie		Pour les chaînes d'approvisionnement Fairtrade				Pour l'industrie		Pour les chaînes d'approvisionnement Fairtrade				
	LWRP	LWD	FMP	Décaissement de fonds du FP	FLWD	FLWRP	LWRP	LWD	FMP	Décaissement de fonds du FP	FLWD	FLWRP	port de chargement
<b>Cameroun</b>	<b>7.83</b>	<b>0.08</b>	<b>7.75</b>	0.08	0.00	<b>7.75</b>	<b>10.58</b>	<b>0.08</b>	<b>10.50</b>	0.08	0.00	<b>10.50</b>	Douala
<b>Colombia</b>	<b>8.43</b>	<b>0.18</b>	<b>8.25</b>	0.18	0.00	<b>8.25</b>	<b>11.73</b>	<b>0.18</b>	<b>11.55</b>	0.18	0.00	<b>11.55</b>	Turbo/Santa Marta
<b>DomRep</b>	<b>9.17</b>	<b>1.02</b>	<b>8.15</b>	0.30	0.72	<b>8.87</b>	<b>13.62</b>	<b>1.02</b>	<b>12.60</b>	0.30	0.72	<b>13.32</b>	Manzanillo
							<b>13.57</b>	<b>1.02</b>	<b>12.55</b>	0.30	0.72	<b>13.27</b>	Caucedo
<b>Ecuador</b>	<b>7.25</b>	<b>0.00</b>	<b>7.25</b>	0.00	0.00	<b>7.25</b>	<b>11.05</b>	<b>0.00</b>	<b>11.05</b>	0.00	0.00	<b>11.05</b>	Bolivar
							<b>11.37</b>	<b>0.00</b>	<b>11.37</b>	0.00	0.00	<b>11.37</b>	Guayaquil (arriving to port from Machala)
							<b>11.13</b>	<b>0.00</b>	<b>11.13</b>	0.00	0.00	<b>11.13</b>	Guayaquil (arriving to port from Santa Elena)
							<b>11.13</b>	<b>0.00</b>	<b>11.13</b>	0.00	0.00	<b>11.13</b>	Posorja (arriving to port from Santa Elena)
<b>Ghana</b>	<b>8.82</b>	<b>0.72</b>	<b>8.10</b>	0.30	0.42	<b>8.52</b>	<b>11.62</b>	<b>0.72</b>	<b>10.90</b>	0.30	0.42	<b>11.32</b>	Tema
<b>Nicaragua</b>	<b>7.58</b>	<b>0.33</b>	<b>7.25</b>	0.30	0.03	<b>7.28</b>	<b>11.18</b>	<b>0.33</b>	<b>10.85</b>	0.30	0.03	<b>10.88</b>	Corinto
							<b>12.55</b>	<b>0.33</b>	<b>12.22</b>	0.30	0.03	<b>12.25</b>	Moin (Costa Rica)/ Cortez (Honduras)





## LIVING WAGE REFERENCE PRICES FOR CONVENTIONAL AND ORGANIC BANANAS

LWRP = Prix de référence du salaire vital pour la référence sectorielle

LWD = Différentiel de salaire vital pour la référence sectorielle

FMP = Prix minimum du commerce équitable pour les chaînes d'approvisionnement du commerce équitable

FP = décaissement de la prime du commerce équitable, pour les chaînes d'approvisionnement du commerce équitable

FLWD = Différence de salaire vital du commerce équitable pour les chaînes d'approvisionnement du commerce équitable, qui peut être versée au Comité des primes ou à l'employeur, comme convenu par les acteurs de la chaîne d'approvisionnement

FLWRP = Prix de référence du salaire de subsistance du commerce équitable pour les chaînes d'approvisionnement du commerce équitable

$FLWD = LWRP - FMP - 0,30$

si :  $LWD \leq 0$ , alors le détaillant du commerce équitable ne paie rien en plus du FMP et du FP

si :  $LWD > 0$ , le détaillant du commerce équitable doit payer la LWD en plus du FMP et du FP.