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To: Fresh vegetable and cereals producers
and traders
Fairtrade members
cc: Fairtrade International staff
FLOCERT staff

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Subject: Price announcement on Fresh Vegetables and Cereals - Standards & Pricing

Dear partners,

Standards and Pricing is glad to announce Fairtrade Prices for: a) elephant garlic (fresh vegetable) and b) sorghum (cereal). Both prices have been set under the quick entrance scheme; it means Ex Works commercial price and Fairtrade Premium equal to the 15% of the Ex Works commercial price.

The Fairtrade Prices for elephant garlic and sorghum are presented in the table below. The Fairtrade Premium is paid in addition to the negotiated price. The complete table of Fairtrade Minimum Prices is also available in our website under <http://www.fairtrade.net/price-and-premium-info.html>.

Price Announcement Table

Specific Product Standard	Product Variety	Price applies to	Currency / Quantity x unit	Price level	Fairtrade Minimum Price value	Fairtrade Premium value	Valid from
Elephant garlic							
Vegetables	Elephant garlic, -Conventional-	Worldwide (SPO) & Africa, Latin America and the Caribbean (HL)		EXW	Commercial price	15% of Commercial price	21.11.2018
Vegetables	Elephant garlic, -Organic-	Worldwide (SPO) & Africa, Latin America and the Caribbean (HL)		EXW	Commercial price	15% of Commercial price	21.11.2018
Sorghum							
Cereals	Sorghum, -Conventional-	Worldwide (SPO)		EXW	Commercial price	15% of Commercial price	21.11.2018
Cereals	Sorghum -Organic-	Worldwide (SPO)		EXW	Commercial price	15% of Commercial price	21.11.2018

Clarification on Ex Works Fairtrade Premium for fresh vegetables:

The amount of Premium must be estimated based on the *Ex Works commercial price* of the “fresh” vegetable which corresponds to the traded product that is delivered by producers. In no cases the amount of Premium would be estimated on the Ex Works commercial price of processed, preserved or prepared vegetables. If the traded fresh vegetable is for exports, for direct consumption as fresh, then the Ex Works commercial price should refer to the fresh vegetable for exports. If the traded fresh vegetable is the raw input for any processed, preserved or prepared vegetable product, then the Ex



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Works commercial price should refer to the fresh vegetable for processing. In the latter case, the amount of Premium will be estimated based on the Ex Works commercial price of the fresh vegetable for processing.

For more information, please contact José Paredes (j.paredes@fairtrade.net).

Best regards,

Gelkha Buitrago