



# FAIRTRADE MINIMUM PRICE AND FAIRTRADE PREMIUM TABLE

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[www.fairtrade.net/standards.html](http://www.fairtrade.net/standards.html)

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## Purpose

In this document the valid Fairtrade Minimum Price and Fairtrade Premium information is published. Fairtrade payers and conveyors should refer to this document for details of the relevant Fairtrade Minimum Price and Fairtrade Premium levels, and ensure that they are in compliance with these. Producers should also ensure that they are informed about current price and premium levels for their products.

Fairtrade International (FLO) also publishes Generic Fairtrade Trade Standards and product standards, which complement and add specific requirements to the Fairtrade Minimum Price and Fairtrade Premium information.

## Structure

The Fairtrade Minimum price and Fairtrade premium information is presented in table format. The columns specify the specific product standard, product, quality, form, characteristics, country/ region, producer scope, price level, unit, quantity, currency, Fairtrade Minimum Price, Fairtrade Premium and date of validity, where applicable.

Geographical scope: Fairtrade Minimum Prices and Fairtrade Premiums are set at either country specific, regional or global level. An overview of the geographical regions referred to in the Fairtrade Minimum Price and Fairtrade Premium table is published on the Fairtrade International website under *Standards/ Generic Standards/ Geographical Scope of Fairtrade*.

The scope of Fairtrade certification in China is limited to the certification against the Generic Fairtrade Standard for Small Producer Organizations and the Generic Fairtrade Trade Standard. The Generic Fairtrade Standard for Hired Labour, the Fairtrade Standard for Contract Production and the Product Specific Fairtrade Trade Standard for Seed Cotton are not applicable in China.

Particularities: For some **products marked with an asterisk in the column “special price terms”**, special price and payment terms apply. These are published in the Product Trade Standards (Part C of the relevant product standards) which need to be consulted in conjunction with this table.

Quantity: each Fairtrade Minimum Price and Premium refers to the specific quantity indicated in the respective column. If the volume unit employed in the contract differs from the quantity given in the Fairtrade Minimum Price and Premium table, then the Minimum Price and/or Fairtrade Premium to be paid can be adjusted pro-rata.

## Monitoring of amendments

Fairtrade Labelling Organizations International (FLO) e.V. reserves the right to amend Fairtrade Standards in accordance with Fairtrade International's Standard Operating Procedures ([http://www.fairtrade.net/setting\\_the\\_standards.html](http://www.fairtrade.net/setting_the_standards.html)). Requirements of Fairtrade Standards may be added, deleted, or otherwise modified. Those who have to meet Fairtrade Standards are required to monitor pending and finalized revisions on Fairtrade International's website.

Fairtrade Certification ensures the compliance with Fairtrade Standards. Revision of Fairtrade Standards may lead to a change in the requirements of Fairtrade Certification. Those who wish to be certified or have already undergone certification are required to monitor pending and finalized certification policies and compliance criteria on FLO-CERT's website <http://www.flo-cert.net>.

## Definitions

**Commercial Price:** For some products, no Fairtrade Minimum Price exists. The paid price is a negotiated price between the seller and the buyer.

**Easy Entrance** is the name of a procedure allowing new products in existing categories to enter Fairtrade without Fairtrade minimum price, only with a Fairtrade premium, during one full annual production and trading season. Meanwhile the paid price is a negotiated price between the seller and the buyer. The Fairtrade premium is paid in addition of the negotiated price. Sellers and buyers are explicitly asked to ensure that the negotiated price covers the costs of sustainable production (COSP).

After one full annual production and trading season thanks to the Easy Entrance, producers are asked to feedback data to the pricing unit of Fairtrade International. Currently, for almost all Herbs and Spices, this rule is extended without time limit.

**Fairtrade Minimum Price** (where it exists) is the minimum price that must be paid by buyers to producers for a product to become certified against the Fairtrade Standards.

The FMP is a floor price which covers producers' average costs of production and allows them access to their product markets. The FMP represents a formal safety net that protects producers from being forced to sell their products at too low a price when the market price is below the FMP. It is therefore the lowest possible price that the Fairtrade payer may pay to the producer.

When the relevant market price for a product is higher than the Fairtrade minimum price, then at least the market price must be paid.

**Fairtrade Premium** is an amount paid to producers in addition to the payment for their products. The use of the Fairtrade Premium is restricted to investment in the producers' business, livelihood and community (for a small producer organization or contract production set-up) or to the socio-economic development of the workers and their community (for a hired labour situation). Its specific use is democratically decided by the producers.

**Organic Differential:** For some certified organic products, a minimum organic differential is set. It is the lowest possible differential that producers must receive in addition to the Fairtrade Minimum Price or market price, whichever is higher. If a Premium is set for the conventional product variety, this Premium also applies to the organic product, unless stated differently.

In the case of Fairtrade coffee for example, buyers pay the Fairtrade Minimum Price or the market price, whichever is higher, and a Premium for conventional coffee. For organic coffee, an organic differential needs to be paid on top of price and Premium.

Conventional coffee: Minimum Price or market price + Premium

Organic coffee: Minimum Price or market price + organic differential + Premium

**Outgrowers** are understood as all small producers not yet certified under the Fairtrade Generic Standard for Small Producer Organizations from whom Fairtrade Fresh Vegetables are being sourced by the certified Hired Labour operator.

## Abbreviations

<b>CIF</b>	<b>Cost, Insurance and Freight</b> means that the seller delivers their part of the contract when the goods pass the ship's rail in the port of shipment. The seller pays the costs and freight necessary to bring the goods to the named port of destination. The risk of loss or damage to the goods, as well as any additional costs due to events occurring after the time of delivery, are transferred from the seller to the buyer. The CIF term requires the seller to clear the goods for export..
<b>CP</b>	Contract Production
<b>EUR</b>	Euro
<b>EXW</b>	<b>Ex Works</b> means that the seller delivers their part of the contract when the goods are placed at the disposal of the buyer, either at the seller's premises or another named place (works, factory, warehouse, etc). Goods are not cleared for export and are not loaded onto any collecting vehicle.
<b>FAS</b>	<b>Free Alongside Ship</b> means that the seller delivers their part of the contract when the goods are placed alongside the vessel at the named port of shipment. This means that the buyer has to bear all costs, and risk of loss of or damage to the goods from that moment. FAS requires the seller to clear the goods for export.
<b>Farm Gate</b>	<b>Farm Gate</b> price as used by Fairtrade International refers to the gate of the certified producer entity (e.g. the Small Producer Organization), and not the gate of the individual producer's farm. Farm Gate therefore means that the seller (the certified producer entity) delivers when they place the goods at the disposal of the buyer at the premises of the seller.
<b>FOB</b>	<b>Free on Board</b> means that the seller delivers their part of the contract when the goods pass the ship's rail at the named port of shipment. This means the buyer has to bear all costs and risks of loss or damage to the goods from that point. FOB requires the seller to clear the goods for export.
<b>GBP</b>	British Pound
<b>HL</b>	Hired Labour
<b>INR</b>	Indian Rupee
<b>LAK</b>	Lao Kip
<b>LKR</b>	Sri Lanka Rupee
<b>MT</b>	Metric Ton = 1000 kilogram
<b>1 pound</b>	0.4535924 kg; 1 kg= 2.2046 pounds
<b>SPO</b>	Small Producer Organization
<b>THB</b>	Thai Baht
<b>USD</b>	US Dollar
<b>ZAR</b>	South African Rand

Specific Product Standard	Product	Quality	Form	Product characteristics	Country / Region	Producer Scope	Price level	Special price terms	Unit	Quantity	Currency	Fairtrade minimum price	Fairtrade premium	Date of validity
Cane sugar	By-products of cane sugar	Organic			World-wide	SPO	FOB	*	MT			Commercial price	15% of the commercial price	12/03/09
Cane sugar	By-products of cane sugar	Conventional			World-wide	SPO	FOB	*	MT			Commercial price	15% of the commercial price	12/03/09
Cane sugar	Cane sugar	Organic	Raw centrifugal sugar (for direct consumption)		World-wide	SPO	FOB	*	MT	1	USD	Commercial price	80.00	1/10/09
Cane sugar	Cane sugar	Organic	Whole cane sugar		World-wide	SPO	FOB	*	MT	1	USD	Commercial price	80.00	1/10/09
Cane sugar	Cane sugar	Conventional	Raw sugar for refining (not for direct consumption)		World-wide	SPO	FOB	*	MT	1	USD	Commercial price	60.00	1/10/09
Cane sugar	Cane sugar	Conventional	Raw sugar (for direct consumption)		World-wide	SPO	FOB	*	MT	1	USD	Commercial price	60.00	1/10/09
Cane sugar	Cane sugar	Conventional	Whole cane sugar		World-wide	SPO	FOB	*	MT	1	USD	Commercial price	60.00	1/10/09
Cane sugar	Cane sugar	Conventional	White and refined sugar		World-wide	SPO	FOB	*	MT	1	USD	Commercial price	60.00	1/10/09
Cereals	Fonio	Conventional			Western Africa	SPO	Farm Gate		MT	1	EUR	1100.00	100.00	11/01/07
Cereals	Fonio	Conventional			Western Africa	SPO	FOB		MT	1	EUR	1200.00	100.00	11/01/07
Cereals	Fonio	Organic			Western Africa	SPO	Farm Gate		MT	1	EUR	1250.00	100.00	11/01/07
Cereals	Fonio	Organic			Western Africa	SPO	FOB		MT	1	EUR	1350.00	100.00	11/01/07
Cereals	Quinoa	Conventional	processed (rinsed from saponine)		South America	SPO	FOB		MT	1	USD	2250.00	260 (of which at least 30% have to be invested in environmental sustainability)	01/04/12
Cereals	Quinoa	Organic	processed (rinsed from saponine)		South America	SPO	FOB		MT	1	USD	2600.00	260 (of which at least 30% have to be invested in environmental sustainability)	01/04/12
Cereals	Rice	Conventional		Irrigated	Egypt	SPO	Farm Gate		MT	1	EUR	125.00	15.00	26/01/04
Cereals	Rice	Organic		Irrigated	Egypt	SPO	Farm Gate		MT	1	EUR	152.00	15.00	26/01/04
Cereals	Rice, Black and White "petit poussin"	Conventional			Laos	SPO	Farm Gate		kg	1	LAK	2200.00	200.00	10/02/06
Cereals	Rice, Glutinous (white)	Conventional			Laos	SPO	Farm Gate		kg	1	LAK	1500.00	200.00	10/02/06

Specific Product Standard	Product	Quality	Form	Product characteristics	Country / Region	Producer Scope	Price level	Special price terms	Unit	Quantity	Currency	Fairtrade minimum price	Fairtrade premium	Date of validity
Cereals	Rice, Mandarin	Conventional			Laos	SPO	Farm Gate		kg	1	LAK	2200.00	200.00	10/02/06
Cereals	Rice, Normal longgrain	Conventional	White		Benin	SPO	EXW		MT	1	EUR	750.00	120.00	30/11/09
Cereals	Rice, Normal longgrain	Organic	White		Benin	SPO	EXW		MT	1	EUR	865.00	120.00	30/11/09
Cereals	Rice, Normal longgrain	Conventional	White		Benin	SPO	FOB		MT	1	EUR	810.00	120.00	30/11/09
Cereals	Rice, Normal longgrain	Organic	White		Benin	SPO	FOB		MT	1	EUR	925.00	120.00	30/11/09
Cereals	Rice, Traditional varieties from Sri Lanka	Organic	Paddy rice		Sri Lanka	SPO	EXW		Kg	1	LKR	41.40	2.50	11/12/09
Cereals	Rice	Conventional	Paddy	Basmati Traditional	India	CP	EXW		MT	1	EUR	333.00	41.00	01.06.2012
Cereals	Rice	Organic	Paddy	Basmati Traditional	India	CP	EXW		MT	1	EUR	361.00	41.00	01.06.2012
Cereals	Rice	Conventional	Paddy	Basmati Pusa	India	CP	EXW		MT	1	EUR	185.00	27.00	01.06.2012
Cereals	Rice	Organic	Paddy	Basmati Pusa	India	CP	EXW		MT	1	EUR	212.00	27.00	01.06.2012
Cereals	Rice	Conventional	Paddy	Sarbati	India	CP	EXW		MT	1	EUR	176.00	23.00	01.06.2012
Cereals	Rice	Organic	Paddy	Sarbati	India	CP	EXW		MT	1	EUR	198.00	23.00	01.06.2012
Cereals	Rice	Conventional	Paddy	Basmati Traditional	Pakistan	SPO	EXW		MT	1	EUR	333.00	41.00	01.06.2012
Cereals	Rice	Organic	Paddy	Basmati Traditional	Pakistan	SPO	EXW		MT	1	EUR	361.00	41.00	01.06.2012
Cereals	Rice	Conventional	Paddy	Basmati Pusa	Pakistan	SPO	EXW		MT	1	EUR	185.00	27.00	01.06.2012
Cereals	Rice	Organic	Paddy	Basmati Pusa	Pakistan	SPO	EXW		MT	1	EUR	212.00	27.00	01.06.2012
Cereals	Rice	Conventional	Paddy	Glutinous (black)	Thailand	SPO	EXW		MT	1	THB	14360.00	870.00	01.06.2012
Cereals	Rice	Organic	Paddy	Glutinous (black)	Thailand	SPO	EXW		MT	1	THB	15665.00	870.00	01.06.2012
Cereals	Rice	Conventional	Paddy	Glutinous (violet)	Thailand	SPO	EXW		MT	1	THB	14360.00	870.00	01.06.2012
Cereals	Rice	Organic	Paddy	Glutinous (violet)	Thailand	SPO	EXW		MT	1	THB	15665.00	870.00	01.06.2012
Cereals	Rice	Conventional	Paddy	Glutinous	Thailand	SPO	EXW		MT	1	THB	11749.00	870.00	01.06.2012
Cereals	Rice	Organic	Paddy	Glutinous	Thailand	SPO	EXW		MT	1	THB	13054.00	870.00	01.06.2012
Cereals	Rice	Conventional	Paddy	Normal Longgrain	Thailand	SPO	EXW		MT	1	THB	9399.00	870.00	01.06.2012
Cereals	Rice	Organic	Paddy	Normal Longgrain	Thailand	SPO	EXW		MT	1	THB	10182.00	870.00	01.06.2012
Cereals	Rice	Conventional	Paddy	Jasmine	Thailand	SPO	EXW		MT	1	THB	14360.00	870.00	01.06.2012
Cereals	Rice	Organic	Paddy	Jasmine	Thailand	SPO	EXW		MT	1	THB	15665.00	870.00	01.06.2012
Cereals	Rice	Conventional	Paddy	Jasmine (red)	Thailand	SPO	EXW		MT	1	THB	14360.00	870.00	01.06.2012
Cereals	Rice	Organic	Paddy	Jasmine (red)	Thailand	SPO	EXW		MT	1	THB	15665.00	870.00	01.06.2012
Cocoa	Cocoa	Conventional	Beans		Worldwide	SPO / CP in Oceania	FOB		MT	1	USD	2000.00	200.00	1/10/12
Cocoa	Cocoa	Organic	Beans		Worldwide	SPO / CP in Oceania	FOB		MT	1	USD	2300.00	200.00	1/10/12
Cocoa	Cocoa	Conventional	Liquor		Worldwide	SPO / CP in Oceania	FOB	*	MT	1	USD	refer to formula in product standards	250.00	1/10/12
Cocoa	Cocoa	Organic	Liquor		Worldwide	SPO / CP in Oceania	FOB	*	MT	1	USD	refer to formula in product standards	250.00	1/10/12

Specific Product Standard	Product	Quality	Form	Product characteristics	Country / Region	Producer Scope	Price level	Special price terms	Unit	Quantity	Currency	Fairtrade minimum price	Fairtrade premium	Date of validity
Cocoa	Cocoa	Conventional	Butter		Worldwide	SPO / CP in Oceania	FOB	*	MT	1	USD	refer to formula in product standards	530.00	1/10/12
Cocoa	Cocoa	Organic	Butter		Worldwide	SPO / CP in Oceania	FOB	*	MT	1	USD	refer to formula in product standards	530.00	1/10/12
Cocoa	Cocoa	Conventional	Powder		Worldwide	SPO / CP in Oceania	FOB	*	MT	1	USD	refer to formula in product standards	470.00	1/10/12
Cocoa	Cocoa	Organic	Powder		Worldwide	SPO / CP in Oceania	FOB	*	MT	1	USD	refer to formula in product standards	470.00	1/10/12
Cocoa	Cocoa	Conventional	Butter and powder	Bought together in the processing proportions: butter stands to powder as 1 stands to 1.12	Worldwide	SPO / CP in Oceania	FOB	*	MT	1	USD	refer to formula in product standards	250.00	1/10/12
Cocoa	Cocoa	Organic	Butter and powder	Bought together in the processing proportions: butter stands to powder as 1 stands to 1.12	Worldwide	SPO / CP in Oceania	FOB	*	MT	1	USD	refer to formula in product standards	250.00	1/10/12
Coffee	Arabica	Conventional		Washed	Worldwide	SPO	FOB	*	pound	1	USD	1.40	0.20 (of which at least 0.05 for productivity and/or quality)	01/04/11
Coffee	Arabica	ORGANIC DIFFERENTIAL		Washed	Worldwide	SPO	FOB	*	pound	1	USD	+0.30		01/04/11
Coffee	Arabica	Conventional		Natural	Worldwide	SPO	FOB	*	pound	1	USD	1.35	0.20 (of which at least 0.05 for productivity and/or quality)	01/04/11
Coffee	Arabica	ORGANIC DIFFERENTIAL		Natural	Worldwide	SPO	FOB	*	pound	1	USD	+0.30		01/04/11

Specific Product Standard	Product	Quality	Form	Product characteristics	Country / Region	Producer Scope	Price level	Special price terms	Unit	Quantity	Currency	Fairtrade minimum price	Fairtrade premium	Date of validity
Coffee	Robusta	Conventional		Washed	Worldwide	SPO	FOB	*	pound	1	USD	1.05	0.20 (of which at least 0.05 for productivity and/or quality)	01/04/11
Coffee	Robusta	ORGANIC DIFFERENTIAL		Washed	Worldwide	SPO	FOB	*	pound	1	USD	+0.30		01/04/11
Coffee	Robusta	Conventional		Natural	Worldwide	SPO	FOB	*	pound	1	USD	1.01	0.20 (of which at least 0.05 for productivity and/or quality)	01/04/11
Coffee	Robusta	ORGANIC DIFFERENTIAL		Natural	Worldwide	SPO	FOB	*	pound	1	USD	+0.30		01/04/11
Fibre crops	Seed Cotton	Conventional		<i>Gossypium hirsutum, herbaceum, arboreum</i>	South America	SPO	EXW		kg	1	EUR	0.41	0.05	15/10/11
Fibre crops	Seed Cotton	Organic		<i>Gossypium hirsutum, herbaceum, arboreum</i>	South America	SPO	EXW		kg	1	EUR	0.49	0.05	15/10/11
Fibre crops	Seed Cotton	Conventional		<i>Gossypium hirsutum, herbaceum, arboreum</i>	Central America	SPO	EXW		kg	1	EUR	0.41	0.05	15/10/11
Fibre crops	Seed Cotton	Organic		<i>Gossypium hirsutum, herbaceum, arboreum</i>	Central America	SPO	EXW		kg	1	EUR	0.49	0.05	15/10/11
Fibre crops	Seed Cotton	Conventional		<i>Gossypium barbadense</i> (e.g. Giza, PIMA)	South America	SPO	EXW		kg	1	EUR	0.49	0.05	15/10/11
Fibre crops	Seed Cotton	Organic		<i>Gossypium barbadense</i> (e.g. Giza, PIMA)	South America	SPO	EXW		kg	1	EUR	0.59	0.05	15/10/11
Fibre crops	Seed Cotton	Conventional		<i>Gossypium barbadense</i> (e.g. Giza, PIMA)	Central America	SPO	EXW		kg	1	EUR	0.49	0.05	15/10/11
Fibre crops	Seed Cotton	Organic		<i>Gossypium barbadense</i> (e.g. Giza, PIMA)	Central America	SPO	EXW		kg	1	EUR	0.59	0.05	15/10/11
Fibre crops	Seed Cotton	Conventional		<i>Gossypium hirsutum, herbaceum, arboreum</i>	Northern Africa	SPO	EXW		kg	1	EUR	0.40	0.05	15/10/11
Fibre crops	Seed Cotton	Organic		<i>Gossypium hirsutum, herbaceum, arboreum</i>	Northern Africa	SPO	EXW		kg	1	EUR	0.48	0.05	15/10/11
Fibre crops	Seed Cotton	Conventional		<i>Gossypium barbadense</i> (e.g. Giza, PIMA)	Northern Africa	SPO	EXW		kg	1	EUR	0.48	0.05	15/10/11



Specific Product Standard	Product	Quality	Form	Product characteristics	Country / Region	Producer Scope	Price level	Special price terms	Unit	Quantity	Currency	Fairtrade minimum price	Fairtrade premium	Date of validity
Fibre crops	Seed Cotton	Organic		<i>Gossypium barbadense</i> (e.g. Giza, PIMA)	Northern Africa	SPO	EXW		kg	1	EUR	0.58	0.05	15/10/11
Fibre crops	Seed Cotton	Conventional		<i>Gossypium hirsutum, herbaceum, arboreum</i>	Eastern Africa	SPO	EXW		kg	1	EUR	0.40	0.05	15/10/11
Fibre crops	Seed Cotton	Organic		<i>Gossypium hirsutum, herbaceum, arboreum</i>	Eastern Africa	SPO	EXW		kg	1	EUR	0.48	0.05	15/10/11
Fibre crops	Seed Cotton	Conventional		<i>Gossypium barbadense</i> (e.g. Giza, PIMA)	Eastern Africa	SPO	EXW		kg	1	EUR	0.48	0.05	15/10/11
Fibre crops	Seed Cotton	Organic		<i>Gossypium barbadense</i> (e.g. Giza, PIMA)	Eastern Africa	SPO	EXW		kg	1	EUR	0.58	0.05	15/10/11
Fibre crops	Seed Cotton	Conventional		<i>Gossypium hirsutum, herbaceum, arboreum</i>	Western Africa	SPO	EXW		kg	1	EUR	0.42	0.05	15/10/11
Fibre crops	Seed Cotton	Conventional		<i>Gossypium hirsutum, herbaceum, arboreum</i>	Middle Africa	SPO	EXW		kg	1	EUR	0.42	0.05	15/10/11
Fibre crops	Seed Cotton	Organic		<i>Gossypium hirsutum, herbaceum, arboreum</i>	Western Africa	SPO	EXW		kg	1	EUR	0.50	0.05	15/10/11
Fibre crops	Seed Cotton	Organic		<i>Gossypium hirsutum, herbaceum, arboreum</i>	Middle Africa	SPO	EXW		kg	1	EUR	0.50	0.05	15/10/11
Fibre crops	Seed Cotton	Conventional		<i>Gossypium barbadense</i> (e.g. Giza, PIMA)	Western Africa	SPO	EXW		kg	1	EUR	0.50	0.05	15/10/11
Fibre crops	Seed Cotton	Conventional		<i>Gossypium barbadense</i> (e.g. Giza, PIMA)	Middle Africa	SPO	EXW		kg	1	EUR	0.50	0.05	15/10/11
Fibre crops	Seed Cotton	Organic		<i>Gossypium barbadense</i> (e.g. Giza, PIMA)	Western Africa	SPO	EXW		kg	1	EUR	0.60	0.05	15/10/11
Fibre crops	Seed Cotton	Organic		<i>Gossypium barbadense</i> (e.g. Giza, PIMA)	Middle Africa	SPO	EXW		kg	1	EUR	0.60	0.05	15/10/11
Fibre crops	Seed Cotton	Conventional		<i>Gossypium hirsutum, herbaceum, arboreum</i> Staple length of 25 mm and longer. *	Southern Asia	SPO/ CP	EXW	*	kg	1	EUR	0.44	0.05	15/10/11
Fibre crops	Seed Cotton	Conventional		<i>Gossypium hirsutum, herbaceum, arboreum</i> Staple length of 24.5 mm and shorter. *	Southern Asia	SPO/ CP	EXW	*	kg	1	EUR	0.39	0.05	15/10/11
Fibre crops	Seed Cotton	Organic		<i>Gossypium hirsutum, herbaceum, arboreum</i> Staple length of 25 mm and longer. *	Southern Asia	SPO/ CP	EXW	*	kg	1	EUR	0.53	0.05	15/10/11
Fibre crops	Seed Cotton	Organic		<i>Gossypium hirsutum, herbaceum, arboreum</i> Staple length of 24.5 mm and shorter. *	Southern Asia	SPO/ CP	EXW	*	kg	1	EUR	0.47	0.05	15/10/11

Specific Product Standard	Product	Quality	Form	Product characteristics	Country / Region	Producer Scope	Price level	Special price terms	Unit	Quantity	Currency	Fairtrade minimum price	Fairtrade premium	Date of validity
Fibre crops	Seed Cotton	Conventional		<i>Gossypium barbadense</i> (e.g. Giza, PIMA)	Southern Asia	SPO/ CP	EXW	*	kg	1	EUR	0.53	0.05	15/10/11
Fibre crops	Seed Cotton	Organic		<i>Gossypium barbadense</i> (e.g. Giza, PIMA)	Southern Asia	SPO/ CP	EXW	*	kg	1	EUR	0.64	0.05	15/10/11
Fibre crops	Seed Cotton	Conventional		<i>Gossypium hirsutum, herbaceum, arboreum</i>	Kyrgyzstan	SPO	EXW		kg	1	EUR	0.46	0.05	15/10/11
Fibre crops	Seed Cotton	Organic		<i>Gossypium hirsutum, herbaceum, arboreum</i>	Kyrgyzstan	SPO	EXW		kg	1	EUR	0.55	0.05	15/10/11
Fibre crops	Seed Cotton	Conventional		<i>Gossypium barbadense</i> (e.g. Giza, PIMA)	Kyrgyzstan	SPO	EXW		kg	1	EUR	0.55	0.05	15/10/11
Fibre crops	Seed Cotton	Organic		<i>Gossypium barbadense</i> (e.g. Giza, PIMA)	Kyrgyzstan	SPO	EXW		kg	1	EUR	0.66	0.05	15/10/11
Flowers and Plants	Cut Flowers	Conventional		Single stem flowers	World-wide	HL	FOB	*	stems	1		Commercial price	10% of the commercial price	31/10/08
Flowers and Plants	Cut Flowers and Cut Foliage	Conventional		Bouquets	World-wide	HL	FOB	*	bouquets	1		Commercial price	10% of the commercial price	31/10/08
Flowers and Plants	Cut Flowers or Cut foliage	Conventional		Bunches	World-wide	HL	FOB	*	bunches	1		Commercial price	10% of the commercial price	31/10/08
Flowers and Plants	Ornamental Plants	Conventional		Pot plants, bulbs and trees	World-wide	HL	FOB	*	units	1		Commercial price	10% of the commercial price	31/10/08
Fresh Fruit	Acai	Conventional			Worldwide	SPO / HL	EXW		kg	14	USD	Easy Entrance	0.73	1/11/10
Fresh Fruit	Acai	Organic			Worldwide	SPO / HL	EXW		kg	14	USD	Easy Entrance	0.73	1/11/10
Fresh Fruit	Acai for drying	Conventional			Worldwide	SPO	EXW		kg	14	USD	Easy Entrance	0.73	1/11/10
Fresh Fruit	Acai for drying	Organic			Worldwide	SPO	EXW		kg	14	USD	Easy Entrance	0.73	1/11/10
Fresh Fruit	Acai for juice	Conventional			Worldwide	SPO / HL	EXW		kg	14	USD	Easy Entrance	0.73	1/11/10
Fresh Fruit	Acai for juice	Organic			Worldwide	SPO / HL	EXW		kg	14	USD	Easy Entrance	0.73	1/11/10
Fresh Fruit	Acai for processing	Conventional			Worldwide	SPO/HL	EXW		kg	14	USD	Easy Entrance	0.73	1/11/10
Fresh Fruit	Acai for processing	Organic			Worldwide	SPO / HL	EXW		kg	14	USD	Easy Entrance	0.73	1/11/10
Fresh Fruit	Apples	Conventional	Bi-colour: Braeburn		South Africa	SPO / HL	FOB		kg	1	ZAR	4.67	0.70	21/03/05
Fresh Fruit	Apples	Conventional	Bi-colour: Royal Gala & Sundowner		South Africa	SPO / HL	FOB		kg	1	ZAR	4.27	0.64	21/03/05
Fresh Fruit	Apples	Conventional	Green		South Africa	SPO / HL	FOB		kg	1	ZAR	3.79	0.56	21/03/05
Fresh Fruit	Apples	Conventional	Pink Lady		South Africa	SPO / HL	FOB		kg	1	ZAR	5.23	0.78	21/03/05

Specific Product Standard	Product	Quality	Form	Product characteristics	Country / Region	Producer Scope	Price level	Special price terms	Unit	Quantity	Currency	Fairtrade minimum price	Fairtrade premium	Date of validity
Fresh Fruit	Apples	Conventional			South America	SPO / HL	EXW	*	kg	1	USD	0.50	0.08	28/09/09
Fresh Fruit	Apples	Organic			South America	SPO / HL	EXW	*	kg	1	USD	0.58	0.08	10/02/10
Fresh Fruit	Apples	Conventional			South America	SPO / HL	FOB		kg	1	USD	0.55	0.08	28/09/09
Fresh Fruit	Apples	Organic			South America	SPO / HL	FOB		kg	1	USD	0.63	0.08	10/02/10
Fresh Fruit	Apples for drying	Conventional			South America	SPO	EXW		kg	1	USD	0.06	0.01	10/02/10
Fresh Fruit	Apples for drying	Organic			South America	SPO	EXW		kg	1	USD	0.07	0.01	10/02/10
Fresh Fruit	Apples for drying	Conventional			Pakistan	CP	EXW (excluding transport to processing plant)	*	kg	1	GBP	0.11	0.02	15/11/07
Fresh Fruit	Apples for juice	Conventional			South America	SPO / HL	EXW		kg	1	USD	0.06	0.01	10/02/10
Fresh Fruit	Apples for juice	Organic			South America	SPO / HL	EXW		kg	1	USD	0.07	0.01	10/02/10
Fresh Fruit	Apples for processing	Conventional			South America	SPO / HL	EXW		kg	1	USD	0.06	0.01	28/09/09
Fresh Fruit	Apples for processing	Organic			South America	SPO / HL	EXW		kg	1	USD	0.07	0.01	10/02/10
Fresh Fruit	Apple for Juice	Conventional	Fresh		Eastern, Central and Western Asia and South Africa	SPO/HL	EXW		MT	1	USD	60.00	10.00	21.11.2011
Fresh Fruit	Apple For Juice	Organic	Fresh		Eastern, Central and Western Asia and South Africa	SPO/HL	EXW		MT	1	USD	70.00	10.00	21.11.2011
Fresh Fruit	Apple for Processing	Conventional	Fresh		Eastern, Central and Western Asia and South Africa	SPO/HL	EXW		MT	1	USD	60.00	10.00	21.11.2011
Fresh Fruit	Apple for Processing	Organic	Fresh		Eastern, Central and Western Asia and South Africa	SPO/HL	EXW		MT	1	USD	70.00	10.00	21.11.2011
Fresh Fruit	Apple for Drying	Conventional	Fresh		Eastern, Central and Western Asia and South Africa	SPO	EXW		MT	1	USD	60.00	10.00	21.11.2011
Fresh Fruit	Apple for Drying	Organic	Fresh		Eastern, Central and Western Asia and South Africa	SPO	EXW		MT	1	USD	70.00	10.00	21.11.2011
Fresh Fruit	Avocados	Conventional		All varieties	Worldwide	SPO / HL	EXW	*	kg	1	USD	1.040	0.120	15/09/10
Fresh Fruit	Avocados	Conventional		All varieties	Worldwide	SPO / HL	FOB	*	kg	1	USD	1.530	0.120	15/09/10
Fresh Fruit	Avocados	Organic		All varieties	Worldwide	SPO / HL	EXW	*	kg	1	USD	1.160	0.120	15/09/10
Fresh Fruit	Avocados	Organic		All varieties	Worldwide	SPO / HL	FOB	*	kg	1	USD	1.650	0.120	15/09/10
Fresh Fruit	Avocados for processing	Conventional		All varieties	Worldwide	SPO / HL	EXW	*	kg	1	USD	0.300	0.030	15/09/10
Fresh Fruit	Avocados for processing	Organic		All varieties	Worldwide	SPO / HL	EXW	*	kg	1	USD	0.350	0.030	15/09/10
Fresh Fruit	Baby Banana - coastal	Conventional	Fresh	diploid, below altitude of 800 meters above sea level	Worldwide	SPO / HL	EXW		kg	1	USD	0.53	0.15	18/11/11

Specific Product Standard	Product	Quality	Form	Product characteristics	Country / Region	Producer Scope	Price level	Special price terms	Unit	Quantity	Currency	Fairtrade minimum price	Fairtrade premium	Date of validity
Fresh Fruit	Baby Banana - coastal	Organic	Fresh	diploid, below altitude of 800 meters above sea level	Worldwide	SPO / HL	EXW		kg	1	USD	0.70	0.15	18/11/11
Fresh Fruit	Baby Banana - mountain	Conventional	Fresh	diploid, above altitude of 800 meters above sea level	Worldwide	SPO / HL	EXW		kg	1	USD	1.65	0.15	18/11/11
Fresh Fruit	Baby Banana - mountain	Organic	Fresh	diploid, above altitude of 800 meters above sea level	Worldwide	SPO / HL	EXW		kg	1	USD	2.15	0.15	18/11/11
Fresh Fruit	Banana	Conventional	Fresh		Colombia	SPO / HL	EXW	*	kg	18.14	USD	6.70	1.00	01/01/12
Fresh Fruit	Banana	Conventional	Fresh		Colombia	SPO / HL	FOB		kg	18.14	USD	9.10	1.00	01/01/12
Fresh Fruit	Banana	Organic	Fresh		Colombia	SPO / HL	EXW	*	kg	18.14	USD	9.35	1.00	01/01/12
Fresh Fruit	Banana	Organic	Fresh		Colombia	SPO / HL	FOB		kg	18.14	USD	11.75	1.00	01/01/12
Fresh Fruit	Banana	Conventional	Fresh		Costa Rica	SPO / HL	EXW	*	kg	18.14	USD	6.00	1.00	01/01/12
Fresh Fruit	Banana	Conventional	Fresh		Costa Rica	SPO / HL	FOB		kg	18.14	USD	8.85	1.00	01/01/12
Fresh Fruit	Banana	Conventional	Fresh		Dominican Republic	SPO / HL	EXW	*	kg	18.14	USD	6.80	1.00	01/01/12
Fresh Fruit	Banana	Conventional	Fresh		Dominican Republic	SPO / HL	FOB		kg	18.14	USD	10.55	1.00	01/01/12
Fresh Fruit	Banana	Organic	Fresh		Dominican Republic	SPO / HL	EXW	*	kg	18.14	USD	9.30	1.00	01/01/12
Fresh Fruit	Banana	Organic	Fresh		Dominican Republic	SPO / HL	FOB		kg	18.14	USD	13.05	1.00	01/01/12
Fresh Fruit	Banana	Conventional	Fresh		Ecuador	SPO / HL	EXW	*	kg	18.14	USD	6.00	1.00	01/01/12
Fresh Fruit	Banana	Conventional	Fresh		Ecuador	SPO / HL	FOB		kg	18.14	USD	8.45	1.00	01/01/12
Fresh Fruit	Banana	Organic	Fresh		Ecuador	SPO / HL	EXW	*	kg	18.14	USD	8.55	1.00	01/01/12
Fresh Fruit	Banana	Organic	Fresh		Ecuador	SPO / HL	FOB		kg	18.14	USD	11.00	1.00	01/01/12
Fresh Fruit	Banana	Conventional	Fresh		Panama	SPO / HL	EXW	*	kg	18.14	USD	5.70	1.00	01/01/12
Fresh Fruit	Banana	Conventional	Fresh		Panama	SPO / HL	FOB		kg	18.14	USD	8.85	1.00	01/01/12
Fresh Fruit	Banana	Organic	Fresh		Peru	SPO / HL	EXW	*	kg	18.14	USD	8.00	1.00	01/01/12
Fresh Fruit	Banana	Organic	Fresh		Peru	SPO / HL	FOB		kg	18.14	USD	11.25	1.00	01/01/12
Fresh Fruit	Banana	Conventional	Fresh		Windward Islands	SPO / HL	EXW	*	kg	18.14	USD	9.28	1.00	01/01/12
Fresh Fruit	Banana	Conventional	Fresh		Ghana	SPO / HL	EXW	*	kg	18.14	EUR	5.07	0.72	01/01/12
Fresh Fruit	Banana	Conventional	Fresh		Ghana	SPO / HL	FOB		kg	18.14	EUR	7.03	0.72	01/01/12
Fresh Fruit	Banana	Organic	Fresh		Ghana	SPO / HL	EXW	*	kg	18.14	EUR	6.74	0.72	01/01/12
Fresh Fruit	Banana	Organic	Fresh		Ghana	SPO / HL	FOB		kg	18.14	EUR	8.70	0.72	01/01/12
Fresh Fruit	Banana	Conventional	Fresh		Central America (excluding Costa Rica and Panama)	SPO / HL	EXW	*	kg	18.14	USD	6.13	1.00	01/01/12
Fresh Fruit	Banana	Conventional	Fresh		Central America (excluding Costa Rica and Panama)	SPO / HL	FOB		kg	18.14	USD	8.53	1.00	01/01/12

Specific Product Standard	Product	Quality	Form	Product characteristics	Country / Region	Producer Scope	Price level	Special price terms	Unit	Quantity	Currency	Fairtrade minimum price	Fairtrade premium	Date of validity
Fresh Fruit	Banana	Organic	Fresh		Central America (excluding Costa Rica and Panama)	SPO / HL	EXW	*	kg	18.14	USD	8.40	1.00	01/01/12
Fresh Fruit	Banana	Organic	Fresh		Central America (excluding Costa Rica and Panama)	SPO / HL	FOB		kg	18.14	USD	10.93	1.00	01/01/12
Fresh Fruit	Banana	Conventional	Fresh		Caribbean (excluding Dominican Republic and inward Islands)	SPO / HL	EXW	*	kg	18.14	USD	8.99	1.00	01/01/12
Fresh Fruit	Banana	Conventional	Fresh		Caribbean (excluding Dominican Republic and inward Islands)	SPO / HL	FOB		kg	18.14	USD	10.60	1.00	01/01/12
Fresh Fruit	Banana	Organic	Fresh		Caribbean (excluding Dominican Republic and inward Islands)	SPO / HL	EXW	*	kg	18.14	USD	11.48	1.00	01/01/12
Fresh Fruit	Banana	Organic	Fresh		Caribbean (excluding Dominican Republic and inward Islands)	SPO / HL	FOB		kg	18.14	USD	13.06	1.00	01/01/12
Fresh Fruit	Banana	Conventional	Fresh		South America (excluding Colombia, Ecuador and Peru)	SPO / HL	EXW	*	kg	18.14	USD	6.55	1.00	01/01/12
Fresh Fruit	Banana	Conventional	Fresh		South America (excluding Colombia, Ecuador and Peru)	SPO / HL	FOB		kg	18.14	USD	8.53	1.00	01/01/12
Fresh Fruit	Banana	Organic	Fresh		South America (excluding Colombia, Ecuador and Peru)	SPO / HL	EXW	*	kg	18.14	USD	9.00	1.00	01/01/12
Fresh Fruit	Banana	Organic	Fresh		South America (excluding Colombia, Ecuador and Peru)	SPO / HL	FOB		kg	18.14	USD	10.93	1.00	01/01/12
Fresh Fruit	Banana	Conventional	Fresh		Northern Africa	SPO / HL	EXW	*	kg	18.14	USD	7.22	1.00	01/01/12
Fresh Fruit	Banana	Conventional	Fresh		Northern Africa	SPO / HL	FOB		kg	18.14	USD	9.56	1.00	01/01/12
Fresh Fruit	Banana	Organic	Fresh		Northern Africa	SPO / HL	EXW	*	kg	18.14	USD	9.70	1.00	01/01/12
Fresh Fruit	Banana	Organic	Fresh		Northern Africa	SPO / HL	FOB		kg	18.14	USD	11.73	1.00	01/01/12
Fresh Fruit	Banana	Conventional	Fresh		Western Africa (excluding Ghana)	SPO / HL	EXW	*	kg	18.14	EUR	4.82	0.72	01/01/12
Fresh Fruit	Banana	Conventional	Fresh		Western Africa (excluding Ghana)	SPO / HL	FOB		kg	18.14	EUR	6.75	0.72	01/01/12
Fresh Fruit	Banana	Organic	Fresh		Western Africa (excluding Ghana)	SPO / HL	EXW	*	kg	18.14	EUR	6.64	0.72	01/01/12
Fresh Fruit	Banana	Organic	Fresh		Western Africa (excluding Ghana)	SPO / HL	FOB		kg	18.14	EUR	8.50	0.72	01/01/12
Fresh Fruit	Banana	Conventional	Fresh		Eastern and Middle Africa	SPO / HL	EXW	*	kg	18.14	EUR	5.83	0.72	01/01/12

Specific Product Standard	Product	Quality	Form	Product characteristics	Country / Region	Producer Scope	Price level	Special price terms	Unit	Quantity	Currency	Fairtrade minimum price	Fairtrade premium	Date of validity
Fresh Fruit	Banana	Conventional	Fresh		Eastern and Middle Africa	SPO / HL	FOB		kg	18.14	EUR	6.59	0.72	01/01/12
Fresh Fruit	Banana	Organic	Fresh		Eastern and Middle Africa	SPO / HL	EXW	*	kg	18.14	EUR	7.42	0.72	01/01/12
Fresh Fruit	Banana	Organic	Fresh		Eastern and Middle Africa	SPO / HL	FOB		kg	18.14	EUR	8.50	0.72	01/01/12
Fresh Fruit	Banana	Conventional	Fresh		Southern Africa	SPO / HL	EXW	*	kg	18.14	USD	6.65	1.00	01/01/12
Fresh Fruit	Banana	Conventional	Fresh		Southern Africa	SPO / HL	FOB		kg	18.14	USD	8.79	1.00	01/01/12
Fresh Fruit	Banana	Organic	Fresh		Southern Africa	SPO / HL	EXW	*	kg	18.14	USD	9.16	1.00	01/01/12
Fresh Fruit	Banana	Organic	Fresh		Southern Africa	SPO / HL	FOB		kg	18.14	USD	11.46	1.00	01/01/12
Fresh Fruit	Banana	Conventional	Fresh		Southern Asia	SPO / HL	EXW	*	kg	18.14	USD	6.29	1.00	01/01/12
Fresh Fruit	Banana	Conventional	Fresh		Southern Asia	SPO / HL	FOB		kg	18.14	USD	7.60	1.00	01/01/12
Fresh Fruit	Banana	Organic	Fresh		Southern Asia	SPO / HL	EXW	*	kg	18.14	USD	8.67	1.00	01/01/12
Fresh Fruit	Banana	Organic	Fresh		Southern Asia	SPO / HL	FOB		kg	18.14	USD	9.97	1.00	01/01/12
Fresh Fruit	Banana	Conventional	Fresh		South Eastern Asia	SPO / HL	EXW	*	kg	18.14	USD	7.38	1.00	01/01/12
Fresh Fruit	Banana	Conventional	Fresh		South Eastern Asia	SPO / HL	FOB		kg	18.14	USD	9.20	1.00	01/01/12
Fresh Fruit	Banana	Organic	Fresh		South Eastern Asia	SPO / HL	EXW	*	kg	18.14	USD	10.18	1.00	01/01/12
Fresh Fruit	Banana	Organic	Fresh		South Eastern Asia	SPO / HL	FOB		kg	18.14	USD	11.94	1.00	01/01/12
Fresh Fruit	Banana	Conventional	Fresh		Oceania	SPO / HL	EXW	*	kg	18.14	USD	7.38	1.00	01/01/12
Fresh Fruit	Banana	Conventional	Fresh		Oceania	SPO / HL	FOB		kg	18.14	USD	9.20	1.00	01/01/12
Fresh Fruit	Banana	Organic	Fresh		Oceania	SPO / HL	EXW	*	kg	18.14	USD	10.18	1.00	01/01/12
Fresh Fruit	Banana	Organic	Fresh		Oceania	SPO / HL	FOB		kg	18.14	USD	11.94	1.00	01/01/12
Fresh Fruit	Bananas for drying	Conventional			worldwide	SPO / HL	EXW		MT	1	USD	107.50	22.50	10/02/10
Fresh Fruit	Bananas for drying	Organic			worldwide	SPO / HL	EXW		MT	1	USD	160.00	22.50	10/02/10
Fresh Fruit	Bananas for processing	Conventional			worldwide	SPO / HL	EXW		MT	1	USD	107.50	22.50	10/02/10
Fresh Fruit	Bananas for processing	Organic			worldwide	SPO / HL	EXW		MT	1	USD	160.00	22.50	10/02/10
Fresh Fruit	Bananas for puree	Conventional			worldwide	SPO / HL	EXW		MT	1	USD	107.50	22.50	10/02/10
Fresh Fruit	Bananas for puree	Organic			worldwide	SPO / HL	EXW		MT	1	USD	160.00	22.50	10/02/10
Fresh Fruit	Baobab for processing	Conventional			Africa	SPO	EXW		kg	1	USD	Easy Entrance	0.05	15.07.2010
Fresh Fruit	Baobab for processing	Organic			Africa	SPO	EXW		kg	1	USD	Easy Entrance	0.05	15.07.2010
Fresh Fruit	Blueberries	Conventional			Worldwide	SPO / HL	EXW/FOB		kg	1	USD	Easy Entrance	0.75	15.07.2010
Fresh Fruit	Blueberries	Organic			Worldwide	SPO / HL	EXW/FOB		kg	1	USD	Easy Entrance	0.75	15.07.2010
Fresh Fruit	Blueberries for drying	Conventional			Worldwide	SPO	EXW/FOB		kg	1	USD	Easy Entrance	0.5	15.07.2010
Fresh Fruit	Blueberries for drying	Organic			Worldwide	SPO	EXW/FOB		kg	1	USD	Easy Entrance	0.5	15.07.2010
Fresh Fruit	Blueberries for juice	Conventional			Worldwide	SPO / HL	EXW/FOB		kg	1	USD	Easy Entrance	0.5	15.07.2010

Specific Product Standard	Product	Quality	Form	Product characteristics	Country / Region	Producer Scope	Price level	Special price terms	Unit	Quantity	Currency	Fairtrade minimum price	Fairtrade premium	Date of validity
Fresh Fruit	Blueberries for juice	Organic			Worldwide	SPO / HL	EXW/FOB		kg	1	USD	Easy Entrance	0.5	15.07.2010
Fresh Fruit	Blueberries for processing	Conventional	for processing		Worldwide	SPO / HL	EXW/FOB		kg	1	USD	Easy Entrance	0.5	15.07.2010
Fresh Fruit	Blueberries for processing	Organic	for processing		Worldwide	SPO / HL	EXW/FOB		kg	1	USD	Easy Entrance	0.5	15.07.2010
Fresh Fruit	Cherries for drying	conventional			worldwide	SPO	EXW		kg	1	USD	Easy Entrance	0.12	01/02/11
Fresh Fruit	Cherries for drying	organic			worldwide	SPO	EXW		kg	1	USD	Easy Entrance	0.12	01/02/11
Fresh Fruit	Cherries for drying	conventional			Pakistan	CP (already certified operators)	EXW		kg	1	GBP	Easy Entrance	0.11	01/02/11
Fresh Fruit	Cherries for drying	organic			Pakistan	CP (already certified operators)	EXW		kg	1	GBP	Easy Entrance	0.11	01/02/11
Fresh Fruit	Cherries	Conventional/Organic	unpacked		worldwide	SPO / HL	EXW		kg	1	USD	Easy Entrance	12% of the commercial price	15/07/11
Fresh Fruit	Cherries for processing	Conventional/Organic	unpacked		worldwide	SPO / HL	EXW		kg	1	USD	Easy Entrance	12% of the commercial price	15/07/11
Fresh Fruit	Cherries for juice	Conventional/Organic	unpacked		worldwide	SPO / HL	EXW		kg	1	USD	Easy Entrance	12% of the commercial price	15/07/11
Fresh Fruit	Dates for drying	Conventional			Tunisia	SPO	Farm Gate		kg	1	EUR	0.81	0.15	before 04
Fresh Fruit	Dates for drying	Organic			Tunisia	SPO	Farm Gate		kg	1	EUR	0.89	0.15	before 04
Fresh Fruit	Dates for drying	Conventional			Egypt	SPO	EXW (farm gate, bulk packed, pre-processing)		kg	1	EUR	0.60	0.09	15/08/11
Fresh Fruit	Dates for drying	Organic			Egypt	SPO	EXW (farm gate, bulk packed, pre-processing)		kg	1	EUR	0.64	0.09	15/08/11
Fresh Fruit	Grapefruit	Conventional			Mexico	SPO / HL	EXW (including packing)		kg	1	USD	0.39	0.06	14/08/08
Fresh Fruit	Grapefruit	Organic			Mexico	SPO / HL	EXW (including packing)		kg	1	USD	0.46	0.06	14/08/08
Fresh Fruit	Grapefruit	Conventional			South Africa	SPO / HL	EXW (including packing)		kg	1	ZAR	2.90	0.39	1/08/07
Fresh Fruit	Grapefruit	Conventional			South Africa	SPO / HL	FOB		kg	1	ZAR	3.84	0.39	1/08/07
Fresh Fruit	Grapefruit	Conventional			Northern Africa	SPO / HL	EXW		kg	1	USD	0.52	0.07	10/02/10
Fresh Fruit	Grapefruit	Organic			Northern Africa	SPO / HL	EXW		kg	1	USD	0.62	0.07	10/02/10
Fresh Fruit	Grapefruit	Conventional			Northern Africa	SPO / HL	FOB		kg	1	USD	0.56	0.07	10/02/10
Fresh Fruit	Grapefruit	Organic			Northern Africa	SPO / HL	FOB		kg	1	USD	0.66	0.07	10/02/10
Fresh Fruit	Grapefruit for processing	Conventional			Worldwide	SPO / HL	EXW		kg	1	USD	Commercial price	15% of the commercial price	30/07/12

Specific Product Standard	Product	Quality	Form	Product characteristics	Country / Region	Producer Scope	Price level	Special price terms	Unit	Quantity	Currency	Fairtrade minimum price	Fairtrade premium	Date of validity
Fresh Fruit	Grapefruit for processing	Organic			Worldwide	SPO / HL	EXW		kg	1	USD	Commercial price	15% of the commercial price	30/07/12
Fresh Fruit	Lemons	Conventional			Argentina	SPO / HL	Farm Gate (pre-packed)		kg	1	USD	0.08	0.015	4/05/06
Fresh Fruit	Lemons	Conventional			Egypt	SPO / HL	FOB		kg	1	EUR	0.25	0.04	22/09/06
Fresh Fruit	Lemons	Organic			Egypt	SPO / HL	FOB		kg	1	EUR	0.31	0.04	22/01/08
Fresh Fruit	Lemons	Conventional			South Africa	SPO / HL	FOB		kg	1	ZAR	3.05	0.45	21/03/05
Fresh Fruit	Lemons for processing	Organic			Peru	SPO / HL	Farm Gate		MT	1	USD	130.00	20.00	4/05/06
Fresh Fruit	Limes	Conventional			Brazil	SPO / HL	FOB		kg	1	USD	0.49	0.02	29/11/04
Fresh Fruit	Limes	Organic			Dominican Republic	SPO / HL	FOB		kg	1	USD	1.51	0.23	before 04
Fresh Fruit	Limes	Conventional			Caribbean	SPO / HL	FOB		kg	1	USD	1.16	0.23	2/10/08
Fresh Fruit	Limes	Organic			Caribbean	SPO / HL	FOB		kg	1	USD	1.51	0.23	2/10/08
Fresh Fruit	Limes	Conventional			Egypt	SPO / HL	FOB		kg	1	EUR	0.33	0.05	1/08/07
Fresh Fruit	Limes	Organic			Egypt	SPO / HL	FOB		kg	1	EUR	0.43	0.05	1/08/07
Fresh Fruit	Limes	Conventional		packed	Mexico	SPO / HL	EXW	*	kg	1	USD	0.82	0.12	01/04/11
Fresh Fruit	Limes	Organic		packed	Mexico	SPO / HL	EXW	*	kg	1	USD	1.11	0.12	01/04/11
Fresh Fruit	Limes	Conventional		packed	Mexico	SPO / HL	FOB	*	kg	1	USD	0.97	0.12	01/04/11
Fresh Fruit	Limes	Organic		packed	Mexico	SPO / HL	FOB	*	kg	1	USD	1.26	0.12	01/04/11
Fresh Fruit	Lychees	Conventional			Eastern Africa	SPO / HL	EXW (Excluding sulphur application costs and packaging)		kg	1	EUR	0.39	0.04	01/11/2010
Fresh Fruit	Lychees	Organic			Eastern Africa	SPO / HL	EXW (Excluding sulphur application costs and packaging)		kg	1	EUR	0.41	0.04	01/11/2010
Fresh Fruit	Lychees	Conventional			Southern Africa	SPO / HL	EXW (Excluding sulphur application costs and packaging)		kg	1	EUR	1.18	0.12	01/11/2010
Fresh Fruit	Lychees	Organic			Southern Africa	SPO / HL	EXW (Excluding sulphur application costs and packaging)		kg	1	EUR	1.25	0.12	01/11/2010
Fresh Fruit	Lychees	Conventional			Southern Africa	SPO / HL	FOB		kg	1	EUR	2.13	0.12	01/11/2010
Fresh Fruit	Lychees	Organic			Southern Africa	SPO / HL	FOB		kg	1	EUR	2.19	0.12	01/11/2010
Fresh Fruit	Mangoes	Conventional			Central America (except Mexico) & Caribbean (except Haiti)	SPO / HL	Farm Gate	*	kg	1	USD	0.75	0.14	12/07/06
Fresh Fruit	Mangoes	Conventional			Central America (except Mexico) & Caribbean (except Haiti)	SPO / HL	FOB		kg	1	USD	0.85	0.14	12/07/06
Fresh Fruit	Mangoes	Organic			Haiti	SPO / HL	Farm Gate	*	fruit units	13	USD	1.60	0.45	10/02/06
Fresh Fruit	Mangoes	Conventional			Haiti	SPO / HL	Farm Gate	*	fruit units	13	USD	1.45	0.45	2/03/09



Specific Product Standard	Product	Quality	Form	Product characteristics	Country / Region	Producer Scope	Price level	Special price terms	Unit	Quantity	Currency	Fairtrade minimum price	Fairtrade premium	Date of validity
Fresh Fruit	Mangoes	Conventional			South America	SPO / HL	EXW	*	kg	1	USD	0.70	0.14	11/12/09
Fresh Fruit	Mangoes	Organic			South America	SPO / HL	EXW	*	kg	1	USD	0.80	0.14	11/12/09
Fresh Fruit	Mangoes	Conventional			South America	SPO / HL	FOB	*	kg	1	USD	0.80	0.14	11/12/09
Fresh Fruit	Mangoes	Organic			South America	SPO / HL	FOB	*	kg	1	USD	0.90	0.14	11/12/09
Fresh Fruit	Mangoes	Conventional			Mexico	SPO / HL	EXW	*	kg	1	USD	0.55	0.14	11/12/09
Fresh Fruit	Mangoes	Organic			Mexico	SPO / HL	EXW	*	kg	1	USD	0.62	0.14	11/12/09
Fresh Fruit	Mangoes	Conventional			Mexico	SPO / HL	FOB	*	kg	1	USD	0.63	0.14	11/12/09
Fresh Fruit	Mangoes	Organic			Mexico	SPO / HL	FOB	*	kg	1	USD	0.70	0.14	11/12/09
Fresh Fruit	Mangoes	Conventional		Nam Dok Mai variety	Thailand	SPO / HL	EXW		kg	1	USD	1.18	0.14	16/11/10
Fresh Fruit	Mangoes	Conventional			South Africa	SPO / HL	Farm Gate (pre-packed)		kg	1	ZAR	2.42	0.31	23/06/04
Fresh Fruit	Mangoes	Organic			South Africa	SPO / HL	Farm Gate (pre-packed)		kg	1	ZAR	3.78	0.49	23/06/04
Fresh Fruit	Mangoes	Organic			Central America (except Mexico) & Caribbean (except Haiti)	SPO / HL	FOB		kg	1	USD	0.95	0.14	12/07/06
Fresh Fruit	Mangoes	Organic			Central America (except Mexico) & Caribbean (except Haiti)	SPO / HL	Farm Gate	*	kg	1	USD	0.85	0.14	12/07/06
Fresh Fruit	Mangoes	conventional			Western Africa (except Ghana)	SPO / HL	EXW	*	Kg	1	EUR	0.17	0.08	01/02/11
Fresh Fruit	Mangoes	organic			Western Africa (except Ghana)	SPO / HL	EXW	*	Kg	1	EUR	0.19	0.08	01/02/11
Fresh Fruit	Mangoes	conventional			Ghana	SPO / HL	EXW	*	Kg	1	EUR	0.25	0.08	01/02/11
Fresh Fruit	Mangoes	organic			Ghana	SPO / HL	EXW	*	Kg	1	EUR	0.27	0.08	01/02/11
Fresh Fruit	Mangoes	conventional			Ghana	SPO / HL	FOB	*	Kg	1	EUR	0.56	0.08	01/02/11
Fresh Fruit	Mangoes	organic			Ghana	SPO / HL	FOB	*	Kg	1	EUR	0.56	0.08	01/02/11
Fresh Fruit	Mangoes for processing	conventional		Kesar	Southern Asia	SPO / HL	EXW		MT	1	USD	141	35	17/02/12
Fresh Fruit	Mangoes for processing	organic		Kesar	Southern Asia	SPO / HL	EXW		MT	1	USD	195	45	17/02/12
Fresh Fruit	Mangoes for drying	conventional		Kesar	Southern Asia	SPO	EXW		MT	1	USD	141	35	17/02/12
Fresh Fruit	Mangoes for drying	Organic		Kesar	Southern Asia	SPO	EXW		MT	1	USD	195	45	17/02/12
Fresh Fruit	Mangoes for processing	conventional		Totapuri	Southern Asia	SPO / HL	EXW		MT	1	USD	51	20	17/02/12
Fresh Fruit	Mangoes for processing	Organic		Totapuri	Southern Asia	SPO / HL	EXW		MT	1	USD	74	25	17/02/12
Fresh Fruit	Mangoes for drying	conventional		Totapuri	Southern Asia	SPO	EXW		MT	1	USD	51	20	17/02/12
Fresh Fruit	Mangoes for drying	Organic		Totapuri	Southern Asia	SPO	EXW		MT	1	USD	74	25	17/02/12
Fresh Fruit	Mangoes for processing	conventional		Alphonso	Southern Asia	SPO / HL	EXW		MT	1	USD	211	45	17/02/12
Fresh Fruit	Mangoes for processing	Organic		Alphonso	Southern Asia	SPO / HL	EXW		MT	1	USD	267	55	17/02/12

Specific Product Standard	Product	Quality	Form	Product characteristics	Country / Region	Producer Scope	Price level	Special price terms	Unit	Quantity	Currency	Fairtrade minimum price	Fairtrade premium	Date of validity
Fresh Fruit	Mangoes for drying	conventional		Alphonso	Southern Asia	SPO	EXW		MT	1	USD	211	45	17/02/12
Fresh Fruit	Mangoes for drying	Organic		Alphonso	Southern Asia	SPO	EXW		MT	1	USD	267	55	17/02/12
Fresh Fruit	Mangoes for drying	conventional			Western Africa	SPO	EXW	*	kg	1	EUR	0.14	0.03	01/02/11
Fresh Fruit	Mangoes for drying	Organic			Western Africa	SPO	EXW	*	kg	1	EUR	0.16	0.03	01/02/11
Fresh Fruit	Mangoes for drying	conventional		delivered at the gate of the processing unit	Eastern Africa	SPO	EXW	*	kg	1	EUR	0.14	0.03	10/03/11
Fresh Fruit	Mangoes for drying	organic		delivered at the gate of the processing unit	Eastern Africa	SPO	EXW	*	kg	1	EUR	0.16	0.03	10/03/11
Fresh Fruit	Mangoes for juice	Conventional			South America	SPO / HL	EXW		MT	1	USD	225.00	50.00	31/03/10
Fresh Fruit	Mangoes for juice	Organic			South America	SPO / HL	EXW		MT	1	USD	255.00	55.00	31/03/10
Fresh Fruit	Mangoes for juice	Conventional			Caribbean	SPO / HL	EXW		MT	1	USD	225.00	50.00	31/03/10
Fresh Fruit	Mangoes for juice	Organic			Caribbean	SPO / HL	EXW		MT	1	USD	255.00	55.00	31/03/10
Fresh Fruit	Mangoes for juice	Conventional		Alphonso	Southern Asia	SPO / HL	EXW		MT	1	USD	211.00	45.00	31/03/10
Fresh Fruit	Mangoes for juice	Organic		Alphonso	Southern Asia	SPO / HL	EXW		MT	1	USD	267.00	55.00	31/03/10
Fresh Fruit	Mangoes for juice	Conventional		Totapuri	Southern Asia	SPO / HL	EXW		MT	1	USD	51.00	20.00	31/03/10
Fresh Fruit	Mangoes for juice	Organic		Totapuri	Southern Asia	SPO / HL	EXW		MT	1	USD	74.00	25.00	31/03/10
Fresh Fruit	Mangoes for juice	Conventional		Kesar	Southern Asia	SPO / HL	EXW		MT	1	USD	141.00	35.00	31/03/10
Fresh Fruit	Mangoes for juice	Organic		Kesar	Southern Asia	SPO / HL	EXW		MT	1	USD	195.00	45.00	31/03/10
Fresh Fruit	Mangoes for juice	Conventional			Eastern Africa	SPO / HL	EXW		MT	1	USD	135.00	40.00	31/03/10
Fresh Fruit	Mangoes for juice	Organic			Eastern Africa	SPO / HL	EXW		MT	1	USD	180.00	45.00	31/03/10
Fresh Fruit	Mangoes for juice/pulp	conventional			Western Africa	SPO/HL	EXW	*	Kg	1	EUR	0.14	0.03	30/04/2010
Fresh Fruit	Mangoes for juice/pulp	organic			Western Africa	SPO/HL	EXW	*	Kg	1	EUR	0.16	0.03	30/04/2010
Fresh Fruit	Mangoes for processing	Organic		for processing	Peru	SPO / HL	Farm Gate	*	MT	1	USD	204.00	30.00	4/05/06
Fresh Fruit	Mangoes for processing	conventional		for processing	Western Africa	SPO/HL	EXW	*	Kg	1	EUR	0.14	0.03	30/04/2010
Fresh Fruit	Mangoes for processing	organic		for processing	Western Africa	SPO/HL	EXW	*	Kg	1	EUR	0.16	0.03	30/04/2010
Fresh Fruit	Mangoes for processing	conventional		delivered at the gate of the processing unit	Eastern Africa	SPO / HL	EXW	*	kg	1	EUR	0.14	0.03	10/03/11

Specific Product Standard	Product	Quality	Form	Product characteristics	Country / Region	Producer Scope	Price level	Special price terms	Unit	Quantity	Currency	Fairtrade minimum price	Fairtrade premium	Date of validity
Fresh Fruit	Mangoes for processing	organic		delivered at the gate of the processing unit	Eastern Africa	SPO / HL	EXW	*	kg	1	EUR	0.16	0.03	10/03/11
Fresh Fruit	Mangoes for pulp	Conventional			Brazil	SPO / HL	Farm Gate		kg	1	USD	0.25	0.03	before 04
Fresh Fruit	Mangoes for pulp	Conventional			Cuba	SPO / HL	Farm Gate		kg	1	USD	0.25	0.03	before 04
Fresh Fruit	Marula for processing	Conventional			Africa	SPO	EXW		kg	1	USD	Easy Entrance	0.025	15.07.2010
Fresh Fruit	Marula for processing	Organic			Africa	SPO	EXW		kg	1	USD	Easy Entrance	0.025	15.07.2010
Fresh Fruit	Melons (Cucumis Melo)	Conventional			World-wide	SPO / HL	FOB		kg	1	USD	Easy Entrance	0.10	19/09/11
Fresh Fruit	Melons (Cucumis Melo)	Organic			World-wide	SPO / HL	FOB		kg	1	USD	Easy Entrance	0.10	19/09/11
Fresh Fruit	Melons (Cucumis Melo)	Conventional			World-wide	SPO / HL	EXW		kg	1	USD	Easy Entrance	0.10	19/09/11
Fresh Fruit	Melons (Cucumis Melo)	Organic			World-wide	SPO / HL	EXW		kg	1	USD	Easy Entrance	0.10	19/09/11
Fresh Fruit	Mini Watermelons	Conventional		not exceeding 3.2 kg in weight	Worldwide	SPO/HL	EXW/FOB		kg	1	USD	Easy Entrance	0.04	31/03/11
Fresh Fruit	Mini Watermelons	Organic		not exceeding 3.2 kg in weight	Worldwide	SPO/HL	EXW/FOB		kg	1	USD	Easy Entrance	0.04	31/03/11
Fresh Fruit	Nectarines	Conventional			Argentina	SPO / HL	EXW (excluding packing)		kg	1	USD	0.27	0.07	15/11/07
Fresh Fruit	Nectarines	Conventional			Argentina	SPO / HL	EXW (including packing)		kg	1	USD	0.43	0.07	15/11/07
Fresh Fruit	Nectarines	Conventional			Southern Africa	SPO / HL	EXW		kg	1	ZAR	18.00	3.00	1/12/09
Fresh Fruit	Nectarines	Organic			Southern Africa	SPO / HL	EXW		kg	1	ZAR	22.00	3.00	1/12/09
Fresh Fruit	Nectarines	Conventional			Southern Africa	SPO / HL	FOB		kg	1	ZAR	20.00	3.00	1/12/09
Fresh Fruit	Nectarines	Organic			Southern Africa	SPO / HL	FOB		kg	1	ZAR	24.00	3.00	1/12/09
Fresh Fruit	Oranges	Conventional	Navel & Valencia		Argentina	SPO / HL	Farm Gate (pre-packed)		kg	1	USD	0.12	0.02	21/03/05
Fresh Fruit	Oranges	Organic	Navel & Valencia		Argentina	SPO / HL	Farm Gate (pre-packed)		kg	1	USD	0.15	0.02	21/03/05
Fresh Fruit	Oranges	Conventional			Egypt	SPO / HL	FOB		kg	1	USD	0.39	0.03	19/12/05
Fresh Fruit	Oranges	Organic	Navel & Valencia		Egypt	SPO / HL	FOB		kg	1	USD	0.55	0.03	before 04
Fresh Fruit	Oranges	Conventional			Morocco	SPO / HL	FOB		kg	1	EUR	0.33	0.03	9/11/05
Fresh Fruit	Oranges	Conventional	Navel		South Africa	SPO / HL	FOB		kg	1	ZAR	3.19	0.47	21/03/05
Fresh Fruit	Oranges	Conventional	Valencia		South Africa	SPO / HL	FOB		kg	1	ZAR	3.05	0.45	21/03/05
Fresh Fruit	Oranges for juice	Conventional			Worldwide (except Ghana)	SPO / HL	EXW		Kg	40.8	USD	5.00	see conventional orange juice	5/09/10
Fresh Fruit	Oranges for juice	Organic			Worldwide (except Ghana)	SPO / HL	EXW		Kg	40.8	USD	7.50	see organic orange juice	5/09/10

Specific Product Standard	Product	Quality	Form	Product characteristics	Country / Region	Producer Scope	Price level	Special price terms	Unit	Quantity	Currency	Fairtrade minimum price	Fairtrade premium	Date of validity
Fresh Fruit	Oranges for processing	Organic			Peru	SPO / HL	Farm Gate		MT	1	USD	174.00	20.00	4/05/06
Fresh Fruit	Papayas for processing	Organic			Peru	SPO / HL	Farm Gate		MT	1	USD	174.00	20.00	4/05/06
Fresh Fruit	Passion fruits for juice	conventional			Eastern Africa	SPO/HL	EXW		MT	1	USD	165	25	30/04/2010
Fresh Fruit	Passion fruits for juice	conventional			South America	SPO/HL	EXW		MT	1	USD	295	42	30/04/2010
Fresh Fruit	Passion fruits for juice	organic			South America	SPO/HL	EXW		MT	1	USD	320	45	30/04/2010
Fresh Fruit	Passion fruits for juice	conventional			South America	SPO/HL	FOB		MT	1	USD	1700	170	30/04/2010
Fresh Fruit	Passion fruits for juice	organic			South America	SPO/HL	FOB		MT	1	USD	1850	185	30/04/2010
Fresh Fruit	Passion fruits for processing	conventional			Eastern Africa	SPO/HL	EXW		MT	1	USD	165	25	30/04/2010
Fresh Fruit	Passion fruits for processing	conventional			South America	SPO/HL	EXW		MT	1	USD	295	42	30/04/2010
Fresh Fruit	Passion fruits for processing	organic			South America	SPO/HL	EXW		MT	1	USD	320	45	30/04/2010
Fresh Fruit	Passion Fruit for processing	conventional			South Eastern Asia	SPO / HL	EXW		MT	1	USD	240	36	08/03/12
Fresh Fruit	Passion Fruit for processing	organic			South Eastern Asia	SPO / HL	EXW		MT	1	USD	264	39	08/03/12
Fresh Fruit	Passion fruit for juice	conventional			South Eastern Asia	SPO / HL	EXW		MT	1	USD	240	36	08/03/12
Fresh Fruit	Passion fruit for juice	Organic			South Eastern Asia	SPO / HL	EXW		MT	1	USD	264	39	08/03/12
Fresh Fruit	Passion fruit	conventional			worldwide	SPO / HL	EXW		MT	1	USD	Easy Entrance	100	08/03/12
Fresh Fruit	Passion fruit	Organic			worldwide	SPO / HL	EXW		MT	1	USD	Easy Entrance	110	08/03/12
Fresh Fruit	Peaches	Conventional			Argentina	SPO / HL	EXW (excluding packing)		kg	1	USD	0.27	0.07	15/11/07
Fresh Fruit	Peaches	Conventional			Southern Africa	SPO / HL	FOB		kg	1	ZAR	20.00	3.00	1/12/09
Fresh Fruit	Peaches	Conventional			Argentina	SPO / HL	EXW (including packing)		kg	1	USD	0.43	0.07	15/11/07
Fresh Fruit	Peaches	Conventional			Southern Africa	SPO / HL	EXW		kg	1	ZAR	18.00	3.00	1/12/09
Fresh Fruit	Peaches	Organic			Southern Africa	SPO / HL	EXW		kg	1	ZAR	22.00	3.00	1/12/09
Fresh Fruit	Peaches	Organic			Southern Africa	SPO / HL	FOB		kg	1	ZAR	24.00	3.00	1/12/09
Fresh Fruit	Pears	Conventional		Green	South Africa	SPO / HL	FOB		kg	1	ZAR	3.63	0.54	21/03/05
Fresh Fruit	Pears	Conventional		Brown	South Africa	SPO / HL	FOB		kg	1	ZAR	4.19	0.62	21/03/05
Fresh Fruit	Pears	Conventional		Blushed	South Africa	SPO / HL	FOB		kg	1	ZAR	5.63	0.84	21/03/05
Fresh Fruit	Pears	Conventional			South America	SPO / HL	EXW	*	kg	1	USD	0.50	0.08	28/09/09
Fresh Fruit	Pears	Organic			South America	SPO / HL	EXW	*	kg	1	USD	0.58	0.08	10/02/10
Fresh Fruit	Pears	Conventional			South America	SPO / HL	FOB		kg	1	USD	0.55	0.08	28/09/09

Specific Product Standard	Product	Quality	Form	Product characteristics	Country / Region	Producer Scope	Price level	Special price terms	Unit	Quantity	Currency	Fairtrade minimum price	Fairtrade premium	Date of validity
Fresh Fruit	Pears	Organic			South America	SPO / HL	FOB		kg	1	USD	0.63	0.08	10/02/10
Fresh Fruit	Pears for drying	Conventional			South America	SPO	EXW		kg	1	USD	0.06	0.01	10/02/10
Fresh Fruit	Pears for drying	Organic			South America	SPO	EXW		kg	1	USD	0.07	0.01	10/02/10
Fresh Fruit	Pears for juice	Conventional			South America	SPO / HL	EXW		kg	1	USD	0.06	0.01	10/02/10
Fresh Fruit	Pears for juice	Organic			South America	SPO / HL	EXW		kg	1	USD	0.07	0.01	10/02/10
Fresh Fruit	Pears for processing	Conventional			South America	SPO / HL	EXW		kg	1	USD	0.06	0.01	28/09/09
Fresh Fruit	Pears for processing	Organic			South America	SPO / HL	EXW		kg	1	USD	0.07	0.01	10/02/10
Fresh fruit	Physalis	Conventional			worldwide	SPO	Ex Works		kg	1	USD	Easy Entrance	0.10	04.05.2011
Fresh fruit	Physalis	Conventional			worldwide	SPO	FOB		kg	1	USD	Easy Entrance	0.10	04.05.2011
Fresh fruit	Physalis	Conventional			worldwide	HL	Ex Works		kg	1	USD	Easy Entrance	0.10	04.05.2011
Fresh fruit	Physalis	Conventional			worldwide	HL	FOB		kg	1	USD	Easy Entrance	0.10	04.05.2011
Fresh fruit	Physalis	organic			worldwide	SPO	Ex Works		kg	1	USD	Easy Entrance	0.10	04.05.2011
Fresh fruit	Physalis	organic			worldwide	SPO	FOB		kg	1	USD	Easy Entrance	0.10	04.05.2011
Fresh fruit	Physalis	organic			worldwide	HL	Ex Works		kg	1	USD	Easy Entrance	0.10	04.05.2011
Fresh fruit	Physalis	organic			worldwide	HL	FOB		kg	1	USD	Easy Entrance	0.10	04.05.2011
Fresh Fruit	Physalis for drying	Conventional			Worldwide	SPO	EXW (at deliverance at exporter's storehouse)		kg	1	USD	Easy Entrance	0.10	31/05/10
Fresh Fruit	Physalis for drying	Organic			Worldwide	SPO	EXW (at deliverance at exporter's storehouse)		kg	1	USD	Easy Entrance	0.10	31/05/10
Fresh fruit	Physalis for drying	Conventional			worldwide	SPO	Ex Works		kg	1	USD	Easy Entrance	0.10	04.05.2011
Fresh fruit	Physalis for drying	Conventional			worldwide	SPO	FOB		kg	1	USD	Easy Entrance	0.10	04.05.2011
Fresh fruit	Physalis for drying	organic			worldwide	SPO	Ex Works		kg	1	USD	Easy Entrance	0.10	04.05.2011
Fresh fruit	Physalis for drying	organic			worldwide	SPO	FOB		kg	1	USD	Easy Entrance	0.10	04.05.2011
Fresh Fruit	Pineapples	Conventional			Costa Rica	SPO / HL	EXW	*	Kg	1	USD	0.60	0.05	10/12/2009
Fresh Fruit	Pineapples	Organic			Costa Rica	SPO / HL	EXW	*	Kg	1	USD	0.77	0.05	10/12/2009
Fresh Fruit	Pineapples	Conventional			Costa Rica	SPO / HL	FOB	*	Kg	1	USD	0.66	0.05	10/12/2009
Fresh Fruit	Pineapples	Organic			Costa Rica	SPO / HL	FOB	*	Kg	1	USD	0.83	0.05	10/12/2009

Specific Product Standard	Product	Quality	Form	Product characteristics	Country / Region	Producer Scope	Price level	Special price terms	Unit	Quantity	Currency	Fairtrade minimum price	Fairtrade premium	Date of validity
Fresh Fruit	Pineapples	Conventional			Eastern Africa	SPO / HL	EXW	*	Kg	1	EUR	0.21	0.05	10/12/2009
Fresh Fruit	Pineapples	Organic			Eastern Africa	SPO / HL	EXW	*	Kg	1	EUR	0.35	0.05	10/12/2009
Fresh Fruit	Pineapples	Conventional			Eastern Africa	SPO / HL	FOB	*	Kg	1	EUR	0.31	0.05	10/12/2009
Fresh Fruit	Pineapples	Organic			Eastern Africa	SPO / HL	FOB	*	Kg	1	EUR	0.45	0.05	10/12/2009
Fresh Fruit	Pineapples	Conventional			Ghana	SPO / HL	EXW	*	Kg	1	USD	0.50	0.05	10/12/2009
Fresh Fruit	Pineapples	Organic			Ghana	SPO / HL	EXW	*	Kg	1	USD	0.65	0.05	10/12/2009
Fresh Fruit	Pineapples	Conventional			Ghana	SPO / HL	FOB	*	Kg	1	USD	0.60	0.05	10/12/2009
Fresh Fruit	Pineapples	Organic			Ghana	SPO / HL	FOB	*	Kg	1	USD	0.75	0.05	10/12/2009
Fresh Fruit	Pineapples	Conventional			Middle Africa	SPO / HL	EXW	*	Kg	1	EUR	0.41	0.05	10/12/2009
Fresh Fruit	Pineapples	Organic			Middle Africa	SPO / HL	EXW	*	Kg	1	EUR	0.56	0.05	10/12/2009
Fresh Fruit	Pineapples	Conventional			Middle Africa	SPO / HL	FOB	*	Kg	1	EUR	0.60	0.05	10/12/2009
Fresh Fruit	Pineapples	Organic			Middle Africa	SPO / HL	FOB	*	Kg	1	EUR	0.72	0.05	10/12/2009
Fresh Fruit	Pineapples	Conventional			South America	SPO / HL	EXW	*	Kg	1	USD	0.45	0.05	10/12/2009
Fresh Fruit	Pineapples	Organic			South America	SPO / HL	EXW	*	Kg	1	USD	0.60	0.05	10/12/2009
Fresh Fruit	Pineapples	Conventional			South America	SPO / HL	FOB	*	Kg	1	USD	0.55	0.05	10/12/2009
Fresh Fruit	Pineapples	Organic			South America	SPO / HL	FOB	*	Kg	1	USD	0.70	0.05	10/12/2009
Fresh Fruit	Pineapples	Organic			South America	SPO / HL	FOB	*	Kg	1	USD	0.35	0.03	10/12/2009
Fresh Fruit	Pineapples	Conventional			South Eastern Asia	SPO / HL	EXW	*	Kg	1	USD	0.32	0.05	10/12/2009
Fresh Fruit	Pineapples	Organic			South Eastern Asia	SPO / HL	EXW	*	Kg	1	USD	0.36	0.05	10/12/2009
Fresh Fruit	Pineapples	Organic			South Eastern Asia	SPO / HL	EXW	*	Kg	1	USD	0.18	0.03	10/12/2009
Fresh Fruit	Pineapples	Conventional			South Eastern Asia	SPO / HL	FOB	*	Kg	1	USD	0.36	0.05	10/12/2009
Fresh Fruit	Pineapples	Organic			South Eastern Asia	SPO / HL	FOB	*	Kg	1	USD	0.40	0.05	10/12/2009
Fresh Fruit	Pineapples	Conventional			Southern Asia	SPO / HL	EXW	*	Kg	1	EUR	0.30	0.05	10/12/2009
Fresh Fruit	Pineapples	Organic			Southern Asia	SPO / HL	EXW	*	Kg	1	EUR	0.35	0.05	10/12/2009
Fresh Fruit	Pineapples	Conventional			Southern Asia	SPO / HL	FOB	*	Kg	1	EUR	0.35	0.05	10/12/2009
Fresh Fruit	Pineapples	Organic			Southern Asia	SPO / HL	FOB	*	Kg	1	EUR	0.40	0.05	10/12/2009
Fresh Fruit	Pineapples	Conventional			Caribbean	SPO / HL	EXW	*	Kg	1	USD	0.55	0.05	10/12/2009
Fresh Fruit	Pineapples	Organic			Caribbean	SPO / HL	EXW	*	Kg	1	USD	0.70	0.05	10/12/2009
Fresh Fruit	Pineapples	Conventional			Caribbean	SPO / HL	FOB	*	Kg	1	USD	0.59	0.05	10/12/2009
Fresh Fruit	Pineapples	Organic			Caribbean	SPO / HL	FOB	*	Kg	1	USD	0.75	0.05	10/12/2009
Fresh Fruit	Pineapples	Conventional			Western Africa except Ghana	SPO / HL	EXW	*	Kg	1	EUR	0.41	0.05	10/12/2009
Fresh Fruit	Pineapples	Organic			Western Africa except Ghana	SPO / HL	EXW	*	Kg	1	EUR	0.56	0.05	10/12/2009
Fresh Fruit	Pineapples	Conventional			Western Africa except Ghana	SPO / HL	FOB	*	Kg	1	EUR	0.60	0.05	10/12/2009
Fresh Fruit	Pineapples	Organic			Western Africa except Ghana	SPO / HL	FOB	*	Kg	1	EUR	0.72	0.05	10/12/2009
Fresh Fruit	Pineapples for drying	Conventional			Eastern Africa	SPO	EXW	*	Kg	1	EUR	0.07	0.03	10/12/2009
Fresh Fruit	Pineapples for drying	Organic			Eastern Africa	SPO	EXW	*	Kg	1	EUR	0.12	0.03	10/12/2009
Fresh Fruit	Pineapples for drying	Conventional			Eastern Africa	SPO	FOB	*	Kg	1	EUR	0.20	0.03	10/12/2009
Fresh Fruit	Pineapples for drying	Organic			Eastern Africa	SPO	FOB	*	Kg	1	EUR	0.25	0.03	10/12/2009
Fresh Fruit	Pineapples for drying	Conventional			Ghana	SPO	EXW	*	Kg	1	USD	0.205	0.03	10/12/2009

Specific Product Standard	Product	Quality	Form	Product characteristics	Country / Region	Producer Scope	Price level	Special price terms	Unit	Quantity	Currency	Fairtrade minimum price	Fairtrade premium	Date of validity
Fresh Fruit	Pineapples for drying	Organic			Ghana	SPO	EXW	*	Kg	1	USD	0.285	0.03	10/12/2009
Fresh Fruit	Pineapples for drying	Conventional			Middle Africa	SPO	EXW	*	Kg	1	EUR	0.22	0.03	10/12/2009
Fresh Fruit	Pineapples for drying	Organic			Middle Africa	SPO	EXW	*	Kg	1	EUR	0.30	0.03	10/12/2009
Fresh Fruit	Pineapples for drying	Conventional			South America	SPO	EXW	*	Kg	1	USD	0.20	0.03	10/12/2009
Fresh Fruit	Pineapples for drying	Organic			South America	SPO	EXW	*	Kg	1	USD	0.30	0.03	10/12/2009
Fresh Fruit	Pineapples for drying	Conventional			South America	SPO	FOB	*	Kg	1	USD	0.25	0.03	10/12/2009
Fresh Fruit	Pineapples for drying	Organic			South America	SPO	FOB	*	Kg	1	USD	0.35	0.03	10/12/2009
Fresh Fruit	Pineapples for drying	Conventional			South Eastern Asia	SPO	EXW	*	Kg	1	USD	0.16	0.03	10/12/2009
Fresh Fruit	Pineapples for drying	Organic			South Eastern Asia	SPO	EXW	*	Kg	1	USD	0.18	0.03	10/12/2009
Fresh Fruit	Pineapples for drying	Conventional			South Eastern Asia	SPO	FOB	*	Kg	1	USD	0.18	0.03	10/12/2009
Fresh Fruit	Pineapples for drying	Organic			South Eastern Asia	SPO	FOB	*	Kg	1	USD	0.20	0.03	10/12/2009
Fresh Fruit	Pineapples for drying	Conventional			Southern Asia	SPO	EXW	*	Kg	1	EUR	0.15	0.03	10/12/2009
Fresh Fruit	Pineapples for drying	Organic			Southern Asia	SPO	EXW	*	Kg	1	EUR	0.17	0.03	10/12/2009
Fresh Fruit	Pineapples for drying	Conventional			Southern Asia	SPO	FOB	*	Kg	1	EUR	0.19	0.03	10/12/2009
Fresh Fruit	Pineapples for drying	Organic			Southern Asia	SPO	FOB	*	Kg	1	EUR	0.21	0.03	10/12/2009
Fresh Fruit	Pineapples for drying	Conventional			Caribbean	SPO	EXW	*	Kg	1	USD	0.14	0.03	10/12/2009
Fresh Fruit	Pineapples for drying	Organic			Caribbean	SPO	EXW	*	Kg	1	USD	0.18	0.03	10/12/2009
Fresh Fruit	Pineapples for drying	Conventional			Caribbean	SPO	FOB	*	Kg	1	USD	0.15	0.03	10/12/2009
Fresh Fruit	Pineapples for drying	Organic			Caribbean	SPO	FOB	*	Kg	1	USD	0.19	0.03	10/12/2009
Fresh Fruit	Pineapples for drying	Conventional			Western Africa except Ghana	SPO	EXW	*	Kg	1	EUR	0.22	0.03	10/12/2009
Fresh Fruit	Pineapples for drying	Organic			Western Africa except Ghana	SPO	EXW	*	Kg	1	EUR	0.30	0.03	10/12/2009
Fresh Fruit	Pineapples for processing	Conventional			Eastern Africa	SPO / HL	EXW	*	Kg	1	EUR	0.07	0.03	10/12/2009
Fresh Fruit	Pineapples for processing	Organic			Eastern Africa	SPO / HL	EXW	*	Kg	1	EUR	0.12	0.03	10/12/2009
Fresh Fruit	Pineapples for processing	Conventional			Eastern Africa	SPO / HL	FOB	*	Kg	1	EUR	0.20	0.03	10/12/2009

Specific Product Standard	Product	Quality	Form	Product characteristics	Country / Region	Producer Scope	Price level	Special price terms	Unit	Quantity	Currency	Fairtrade minimum price	Fairtrade premium	Date of validity
Fresh Fruit	Pineapples for processing	Organic			Eastern Africa	SPO / HL	FOB	*	Kg	1	EUR	0.25	0.03	10/12/2009
Fresh Fruit	Pineapples for processing	Conventional			Ghana	SPO / HL	EXW	*	Kg	1	USD	0.21	0.03	10/12/2009
Fresh Fruit	Pineapples for processing	Organic			Ghana	SPO / HL	EXW	*	Kg	1	USD	0.29	0.03	10/12/2009
Fresh Fruit	Pineapples for processing	Conventional			Middle Africa	SPO / HL	EXW	*	Kg	1	EUR	0.22	0.03	10/12/2009
Fresh Fruit	Pineapples for processing	Organic			Middle Africa	SPO / HL	EXW	*	Kg	1	EUR	0.30	0.03	10/12/2009
Fresh Fruit	Pineapples for processing	Conventional			South America	SPO / HL	EXW	*	Kg	1	USD	0.20	0.03	10/12/2009
Fresh Fruit	Pineapples for processing	Organic			South America	SPO / HL	EXW	*	Kg	1	USD	0.30	0.03	10/12/2009
Fresh Fruit	Pineapples for processing	Conventional			South America	SPO / HL	FOB	*	Kg	1	USD	0.25	0.03	10/12/2009
Fresh Fruit	Pineapples for processing	Conventional			South Eastern Asia	SPO / HL	EXW	*	Kg	1	USD	0.16	0.03	10/12/2009
Fresh Fruit	Pineapples for processing	Conventional			South Eastern Asia	SPO / HL	FOB	*	Kg	1	USD	0.18	0.03	10/12/2009
Fresh Fruit	Pineapples for processing	Organic			South Eastern Asia	SPO / HL	FOB	*	Kg	1	USD	0.20	0.03	10/12/2009
Fresh Fruit	Pineapples for processing	Conventional			Southern Africa	SPO / HL	EXW	*	Kg	1	USD	0.15	0.03	10/12/2009
Fresh Fruit	Pineapples for processing	Organic			Southern Africa	SPO / HL	EXW	*	Kg	1	USD	0.17	0.03	10/12/2009
Fresh Fruit	Pineapples for processing	Conventional			Southern Asia	SPO / HL	EXW	*	Kg	1	EUR	0.15	0.03	10/12/2009
Fresh Fruit	Pineapples for processing	Organic			Southern Asia	SPO / HL	EXW	*	Kg	1	EUR	0.17	0.03	10/12/2009
Fresh Fruit	Pineapples for processing	Conventional			Southern Asia	SPO / HL	FOB	*	Kg	1	EUR	0.19	0.03	10/12/2009
Fresh Fruit	Pineapples for processing	Organic			Southern Asia	SPO / HL	FOB	*	Kg	1	EUR	0.21	0.03	10/12/2009
Fresh Fruit	Pineapples for processing	Conventional			Caribbean	SPO / HL	EXW	*	Kg	1	USD	0.28	0.03	10/12/2009
Fresh Fruit	Pineapples for processing	Organic			Caribbean	SPO / HL	EXW	*	Kg	1	USD	0.35	0.03	10/12/2009
Fresh Fruit	Pineapples for processing	Conventional			Caribbean	SPO / HL	FOB	*	Kg	1	USD	0.30	0.03	10/12/2009
Fresh Fruit	Pineapples for processing	Organic			Caribbean	SPO / HL	FOB	*	Kg	1	USD	0.38	0.03	10/12/2009
Fresh Fruit	Pineapples for processing	Conventional			Western Africa except Ghana	SPO / HL	EXW	*	Kg	1	EUR	0.22	0.03	10/12/2009
Fresh Fruit	Pineapples for processing	Organic			Western Africa except Ghana	SPO / HL	EXW	*	Kg	1	EUR	0.30	0.03	10/12/2009
Fresh Fruit	Plantains	Conventional			Central America	SPO / HL	FOB		kg	22	USD	5.50	2.20	19/12/05
Fresh Fruit	Plantains	Conventional			South America	SPO / HL	FOB		kg	22	USD	5.50	2.20	19/12/05



Specific Product Standard	Product	Quality	Form	Product characteristics	Country / Region	Producer Scope	Price level	Special price terms	Unit	Quantity	Currency	Fairtrade minimum price	Fairtrade premium	Date of validity
Fresh Fruit	Plantains for processing	Conventional			Central America	SPO / HL	Farm Gate		kg	1	USD	0.21	0.02	19/12/05
Fresh Fruit	Plantains for processing	Conventional			South America	SPO / HL	Farm Gate		kg	1	USD	0.21	0.02	19/12/05
Fresh Fruit	Plums	Conventional	all varieties		South Africa	SPO / HL	EXW (including packing)		kg	1	ZAR	11.25	2.30	22/01/08
Fresh Fruit	Plums	Conventional	all varieties		South Africa	SPO / HL	FOB		kg	1	ZAR	11.55	2.30	22/01/08
Fresh Fruit	Pomegranates	Conventional / organic	fresh		worldwide	SPO/HL	EXW/FOB		Kg	1	USD	Easy Entrance	15% of commercial price	04.10.2012
Fresh Fruit	Pomegranates	Conventional / organic	For processing		worldwide	SPO/HL	EXW		Kg	1	USD	Easy Entrance	15% of commercial price	04.10.2012
Fresh Fruit	Pomegranates	Conventional / organic	For juice		worldwide	SPO/HL	EXW		Kg	1	USD	Easy Entrance	15% of commercial price	04.10.2012
Fresh Fruit	Pomegranates	Conventional / organic	For drying		worldwide	SPO	EXW		Kg	1	USD	Easy Entrance	15% of commercial price	04.10.2012
Fresh Fruit	Soft Citrus (satsumas, clementines, common mandarins, tangerines...)	Conventional			Argentina	SPO / HL	Farm Gate (pre-packed)		kg	1	USD	0.15	0.02	4/05/06
Fresh Fruit	Soft Citrus (satsumas, clementines, common mandarins, tangerines...)	Conventional	Nours		Morocco	SPO / HL	FOB		kg	1	EUR	0.66	0.05	9/11/05
Fresh Fruit	Soft Citrus (satsumas, clementines, common mandarins, tangerines...)	Conventional	Except Nours		Northern Africa	SPO / HL	FOB		kg	1	EUR	0.46	0.05	9/11/05
Fresh Fruit	Soft Citrus (satsumas, clementines, common mandarins, tangerines...)	Conventional			South Africa	SPO / HL	FOB		kg	1	ZAR	3.90	0.58	21/03/05
Fresh Fruit	Soft Citrus (satsumas, clementines, common mandarins, tangerines...)	organic			Northern Africa	SPO / HL	FOB		kg	1	EUR	0.63	0.05	22/01/08

Specific Product Standard	Product	Quality	Form	Product characteristics	Country / Region	Producer Scope	Price level	Special price terms	Unit	Quantity	Currency	Fairtrade minimum price	Fairtrade premium	Date of validity
Fresh Fruit	Table Grapes	Conventional		seedless and seeded red and white	Egypt	SPO / HL	FOB		kg	1	EUR	1.33	0.20	4/05/06
Fresh Fruit	Table Grapes	Organic		seedless red and white	Egypt	SPO / HL	Farm Gate (pre-packed)		kg	1	EUR	0.94	0.12	17/08/04
Fresh Fruit	Table Grapes	Conventional		Pre-Christmas	Namibia	SPO / HL	FOB	*	kg	1	ZAR	11.42	1.31	19/12/05
Fresh Fruit	Table Grapes	Organic		Pre-Christmas	Namibia	SPO / HL	FOB	*	kg	1	ZAR	13.32	1.31	19/12/05
Fresh Fruit	Table Grapes	Conventional		Post-Christmas	Namibia	SPO / HL	FOB	*	kg	1	ZAR	10.23	1.31	19/12/05
Fresh Fruit	Table Grapes	Organic		Post-Christmas	Namibia	SPO / HL	FOB	*	kg	1	ZAR	12.34	1.31	19/12/05
Fresh Fruit	Table Grapes	Conventional		Pre-Christmas packed in punnets	Namibia	SPO / HL	FOB	*	kg	1	ZAR	14.34	1.31	19/12/05
Fresh Fruit	Table Grapes	Organic		Pre-Christmas packed in punnets	Namibia	SPO / HL	FOB	*	kg	1	ZAR	16.58	1.31	19/12/05
Fresh Fruit	Table Grapes	Conventional		Post-Christmas packed in punnets	Namibia	SPO / HL	FOB	*	kg	1	ZAR	12.42	1.31	19/12/05
Fresh Fruit	Table Grapes	Organic		Post-Christmas packed in punnets	Namibia	SPO / HL	FOB	*	kg	1	ZAR	14.61	1.31	19/12/05
Fresh Fruit	Table Grapes	Conventional		Pre-Christmas	South Africa	SPO / HL	FOB	*	kg	1	ZAR	11.42	1.31	19/12/05
Fresh Fruit	Table Grapes	Organic		Pre-Christmas	South Africa	SPO / HL	FOB	*	kg	1	ZAR	13.32	1.31	19/12/05
Fresh Fruit	Table Grapes	Conventional		Post-Christmas	South Africa	SPO / HL	FOB	*	kg	1	ZAR	10.23	1.31	19/12/05
Fresh Fruit	Table Grapes	Organic		Post-Christmas	South Africa	SPO / HL	FOB	*	kg	1	ZAR	12.34	1.31	19/12/05
Fresh Fruit	Table Grapes	Conventional		Pre-Christmas packed in punnets	South Africa	SPO / HL	FOB	*	kg	1	ZAR	14.34	1.31	19/12/05
Fresh Fruit	Table Grapes	Organic		Pre-Christmas packed in punnets	South Africa	SPO / HL	FOB	*	kg	1	ZAR	16.58	1.31	19/12/05
Fresh Fruit	Table Grapes	Conventional		Post-Christmas packed in punnets	South Africa	SPO / HL	FOB	*	kg	1	ZAR	12.42	1.31	19/12/05
Fresh Fruit	Table Grapes	Organic		Post-Christmas packed in punnets	South Africa	SPO / HL	FOB	*	kg	1	ZAR	14.61	1.31	19/12/05
Fresh Fruit	Table Grapes	Conventional		Packed in boxes/bags	Chile	SPO / HL	EXW	*	kg	1	USD	0.88	0.17	1/12/09
Fresh Fruit	Table Grapes	Organic		Packed in boxes/bags	Chile	SPO / HL	EXW	*	kg	1	USD	1.01	0.17	1/12/09
Fresh Fruit	Table Grapes	Conventional		Packed in boxes/bags	Chile	SPO / HL	FOB	*	kg	1	USD	1.10	0.17	1/12/09
Fresh Fruit	Table Grapes	Organic		Packed in boxes/bags	Chile	SPO / HL	FOB	*	kg	1	USD	1.27	0.17	1/12/09
Fresh Fruit	Table Grapes	Conventional			Central America	SPO / HL	EXW		kg	1	USD	0.88	0.10	10/03/11
Fresh Fruit	Table Grapes	Organic			Central America	SPO / HL	EXW		kg	1	USD	1.01	0.10	10/03/11
Fresh Fruit	Table Grapes	Conventional			Central America	SPO / HL	FOB		kg	1	USD	1.10	0.10	10/03/11
Fresh Fruit	Table Grapes	Organic			Central America	SPO / HL	FOB		kg	1	USD	1.27	0.10	10/03/11
Fresh Fruit	Table grapes	conventional		red and green seedless, unpacked	India	SPO/HL	EXW		kg	1	EUR	0.83	0.12	01/02/11
Fresh Fruit	Table grapes	conventional		red and green seedless, packed in punnets	India	SPO/HL	FOB		kg	1	EUR	1.36	0.12	01/02/11
Fresh Fruit	Watermelons	Conventional			Worldwide	SPO/HL	EXW/FOB		kg	1	USD	Easy Entrance	0.02	31/03/11
Fresh Fruit	Watermelons	Organic			Worldwide	SPO/HL	EXW/FOB		kg	1	USD	Easy Entrance	0.02	31/03/11
Fresh fruit	Wine grapes	Conventional			South Africa	SPO / HL	Farm Gate		kg	1	EUR	0.15	0.05	before 04
Fresh fruit	Wine grapes	Organic			South Africa	SPO / HL	Farm Gate		kg	1	EUR	0.176	0.05	before 04
Fresh fruit	Wine grapes	Conventional			North Africa	SPO / HL	EXW		kg	1	EUR	0.25	0.05	31/03/10
Fresh fruit	Wine grapes	Organic			North Africa	SPO / HL	EXW		kg	1	EUR	0.30	0.05	31/03/10

Specific Product Standard	Product	Quality	Form	Product characteristics	Country / Region	Producer Scope	Price level	Special price terms	Unit	Quantity	Currency	Fairtrade minimum price	Fairtrade premium	Date of validity
Fresh fruit	Wine grapes	Conventional			South America	SPO / HL	EXW		kg	1	EUR	0.25	0.05	31/03/10
Fresh fruit	Wine grapes	Organic			South America	SPO / HL	EXW		kg	1	EUR	0.30	0.05	31/03/10
Fresh fruit	Wine grapes	Conventional			Georgia	SPO / HL	EXW		kg	1	EUR	0.25	0.05	31/03/10
Fresh fruit	Wine grapes	Organic			Georgia	SPO / HL	EXW		kg	1	EUR	0.30	0.05	31/03/10
Fresh fruit	Wine grapes	Conventional			Lebanon	SPO / HL	EXW		kg	1	EUR	0.72	0.05	31/03/10
Fresh fruit	Wine grapes	Organic			Lebanon	SPO / HL	EXW		kg	1	EUR	0.80	0.05	31/03/10
Herbs and Herbal Teas and Spices	Black Pepper	Organic			India	SPO	Farm Gate		kg	1	EUR	1.13	0.08	4/05/06
Herbs and Herbal Teas and Spices	Black Pepper	Organic			Sri Lanka	SPO	Farm Gate		kg	1	EUR	1.13	0.08	4/05/06
Herbs and Herbal Teas and Spices	Black Pepper	Conventional			World-wide	SPO			kg	1		Commercial price	15% of the commercial price	22/07/09
Herbs and Herbal Teas and Spices	Black Pepper	Organic			World-wide except India and Sri Lanka	SPO			kg	1		Commercial price	15% of the commercial price	22/07/09
Herbs and Herbal Teas and Spices	Camomile	Conventional			World-wide	SPO	Farm Gate	*	kg	1	EUR	Commercial price	0.50	before 04
Herbs and Herbal Teas and Spices	Camomile	Organic			World-wide	SPO	Farm Gate	*	kg	1	EUR	Commercial price	0.50	before 04
Herbs and Herbal Teas and Spices	Camomile	Conventional			Worldwide	HL		*	kg	1	EUR	Commercial price	0.50	before 04
Herbs and Herbal Teas and Spices	Camomile	Organic			Worldwide	HL		*	kg	1	EUR	Commercial price	0.50	before 04
Herbs and Herbal Teas and Spices	Cardamon	Organic			India	SPO	Farm Gate		kg	1	EUR	5.53	0.99	21/03/05
Herbs and Herbal Teas and Spices	Cardamon	Organic			Sri Lanka	SPO	Farm Gate		kg	1	EUR	5.53	0.99	21/03/05
Herbs and Herbal Teas and Spices	Cardamon	Conventional			World-wide	SPO			kg	1		Commercial price	15% of the commercial price	22/07/09
Herbs and Herbal Teas and Spices	Cardamon	Organic			World-wide except India and Sri Lanka	SPO			kg	1		Commercial price	15% of the commercial price	22/07/09
Herbs and Herbal Teas and Spices	Cinnamon	Organic			India	SPO	Farm Gate		kg	1	EUR	3.64	0.21	12/05/05
Herbs and Herbal Teas and Spices	Cinnamon	Organic			Sri Lanka	SPO	Farm Gate		kg	1	EUR	3.64	0.21	12/05/05

Specific Product Standard	Product	Quality	Form	Product characteristics	Country / Region	Producer Scope	Price level	Special price terms	Unit	Quantity	Currency	Fairtrade minimum price	Fairtrade premium	Date of validity
Herbs and Herbal Teas and Spices	Cinnamon	conventional			World-wide	SPO			kg	1		Commercial price	15% of the commercial price	22/07/09
Herbs and Herbal Teas and Spices	Cinnamon	Organic			World-wide except India and Sri Lanka	SPO			kg	1		Commercial price	15% of the commercial price	22/07/09
Herbs and Herbal Teas and Spices	Clove	Organic			India	SPO	Farm Gate		kg	1	EUR	2.36	0.31	4/05/06
Herbs and Herbal Teas and Spices	Clove	Organic			Sri Lanka	SPO	Farm Gate		kg	1	EUR	2.36	0.31	4/05/06
Herbs and Herbal Teas and Spices	Clove	Conventional			World-wide	SPO			kg	1		Commercial price	15% of the commercial price	22/07/09
Herbs and Herbal Teas and Spices	Clove	Organic			World-wide except India and Sri Lanka	SPO			kg	1		Commercial price	15% of the commercial price	22/07/09
Herbs and Herbal Teas and Spices	Ginger	Organic		Fresh	India	SPO	Farm Gate		kg	1	EUR	0.57	0.06	21/03/05
Herbs and Herbal Teas and Spices	Ginger	Organic		dried	India	SPO	Farm Gate		kg	1	EUR	2.85	0.30	12/05/05
Herbs and Herbal Teas and Spices	Ginger	Organic		Fresh	Sri Lanka	SPO	Farm Gate		kg	1	EUR	0.57	0.06	21/03/05
Herbs and Herbal Teas and Spices	Ginger	Organic		dried	Sri Lanka	SPO	Farm Gate		kg	1	EUR	2.85	0.30	12/05/05
Herbs and Herbal Teas and Spices	Ginger	Conventional		Fresh	World-wide	SPO			kg	1		Commercial price	15% of the commercial price	22/07/09
Herbs and Herbal Teas and Spices	Ginger	Conventional		dried	World-wide	SPO			kg	1		Commercial price	15% of the commercial price	22/07/09
Herbs and Herbal Teas and Spices	Ginger	Organic		Fresh	World-wide except India and Sri Lanka	SPO			kg	1		Commercial price	15% of the commercial price	22/07/09
Herbs and Herbal Teas and Spices	Ginger	Organic		dried	World-wide except India and Sri Lanka	SPO			kg	1		Commercial price	15% of the commercial price	22/07/09
Herbs and Herbal Teas and Spices	Herbs except Camomille, Mint and Hibiscus	Conventional			World-wide	SPO			kg	1		Commercial price	15% of the commercial price	22/07/09

Specific Product Standard	Product	Quality	Form	Product characteristics	Country / Region	Producer Scope	Price level	Special price terms	Unit	Quantity	Currency	Fairtrade minimum price	Fairtrade premium	Date of validity
Herbs and Herbal Teas and Spices	Herbs except Camomille, Mint and Hibiscus	Organic			World-wide	SPO			kg	1		Commercial price	15% of the commercial price	22/07/09
Herbs and Herbal Teas and Spices	Herbs except Camomille, Mint and	Organic			Worldwide	HL			kg	1		Commercial price	15% of the commercial price	01/08/12
Herbs and Herbal Teas and Spices	Herbs except Camomille, Mint and	Conventional			Worldwide	HL			kg	1		Commercial price	15% of the commercial price	01/08/12
Herbs and Herbal Teas and Spices	Hibiscus	Conventional			World-wide	SPO	Farm Gate	*	kg	1	EUR	Commercial price	0.50	before 04
Herbs and Herbal Teas and Spices	Hibiscus	Organic			World-wide	SPO	Farm Gate	*	kg	1	EUR	Commercial price	0.50	before 04
Herbs and Herbal Teas and Spices	Hibiscus	Conventional			Worldwide	HL		*	kg	1	EUR	Commercial price	0.50	before 04
Herbs and Herbal Teas and Spices	Hibiscus	Organic			Worldwide	HL		*	kg	1	EUR	Commercial price	0.50	before 04
Herbs and Herbal Teas and Spices	Mace	Organic			India	SPO	Farm Gate		kg	1	EUR	5.38	0.15	21/03/05
Herbs and Herbal Teas and Spices	Mace	Organic			Sri Lanka	SPO	Farm Gate		kg	1	EUR	5.38	0.15	21/03/05
Herbs and Herbal Teas and Spices	Mace	Conventional			World-wide	SPO			kg	1		Commercial price	15% of the commercial price	22/07/09
Herbs and Herbal Teas and Spices	Mace	Organic			World-wide except India and Sri Lanka	SPO			kg	1		Commercial price	15% of the commercial price	22/07/09
Herbs and Herbal Teas and Spices	Mint	Conventional			World-wide	SPO	Farm Gate	*	kg	1	EUR	Commercial price	0.50	before 04
Herbs and Herbal Teas and Spices	Mint	Organic			World-wide	SPO	Farm Gate	*	kg	1	EUR	Commercial price	0.50	before 04
Herbs and Herbal Teas and Spices	Mint	Conventional			Worldwide	HL		*	kg	1	EUR	Commercial price	0.50	before 04
Herbs and Herbal Teas and Spices	Mint	Organic			Worldwide	HL		*	kg	1	EUR	Commercial price	0.50	before 04

Specific Product Standard	Product	Quality	Form	Product characteristics	Country / Region	Producer Scope	Price level	Special price terms	Unit	Quantity	Currency	Fairtrade minimum price	Fairtrade premium	Date of validity
Herbs and Herbal Teas and Spices	Nutmeg	Organic			India	SPO	Farm Gate		kg	1	EUR	1.74	0.24	4/05/06
Herbs and Herbal Teas and Spices	Nutmeg	Organic			Sri Lanka	SPO	Farm Gate		kg	1	EUR	1.74	0.24	4/05/06
Herbs and Herbal Teas and Spices	Nutmeg	Conventional			World-wide	SPO			kg	1		Commercial price	15% of the commercial price	22/07/09
Herbs and Herbal Teas and Spices	Nutmeg	Organic			World-wide except India and Sri Lanka	SPO			kg	1		Commercial price	15% of the commercial price	22/07/09
Herbs and Herbal Teas and Spices	Rooibos	Conventional			South Africa	HL	EXW		kg	1	ZAR	13.00	12.00	1/01/08
Herbs and Herbal Teas and Spices	Rooibos	Organic			South Africa	HL	EXW		kg	1	ZAR	18.00	12.00	1/01/08
Herbs and Herbal Teas and Spices	Rooibos	Conventional			South Africa	SPO	EXW		kg	1	ZAR	20.00	5.00	1/01/08
Herbs and Herbal Teas and Spices	Rooibos	Organic			South Africa	SPO	EXW		kg	1	ZAR	25.00	5.00	1/01/08
Herbs and Herbal Teas and Spices	Rooibos	Conventional			South Africa	HL	FOB		kg	1	ZAR	18.00	12.00	1/01/08
Herbs and Herbal Teas and Spices	Rooibos	Organic			South Africa	HL	FOB		kg	1	ZAR	23.00	12.00	1/01/08
Herbs and Herbal Teas and Spices	Rooibos	Conventional			South Africa	SPO	FOB		kg	1	ZAR	25.00	5.00	1/01/08
Herbs and Herbal Teas and Spices	Rooibos	Organic			South Africa	SPO	FOB		kg	1	ZAR	30.00	5.00	1/01/08
Herbs and Herbal Teas and Spices	Spices except Vanilla, Black pepper, Cardamom, Clove, Ginger, Mace, Nutmeg, Turmeric, White pepper, and saffron	Conventional			World-wide	SPO			kg	1		Commercial price	15% of the commercial price	22/07/09

Specific Product Standard	Product	Quality	Form	Product characteristics	Country / Region	Producer Scope	Price level	Special price terms	Unit	Quantity	Currency	Fairtrade minimum price	Fairtrade premium	Date of validity
Herbs and Herbal Teas and Spices	Spices except Vanilla, Black pepper, Cardamom, Clove, Ginger, Mace, Nutmeg, Turmeric, White pepper, and saffron	Organic			World-wide	SPO			kg	1		Commercial price	15% of the commercial price	22/07/09
Herbs and Herbal Teas and Spices	Saffron	Conventional			Worldwide	SPO			kg	1		Commercial price	10% of the commercial price	19/07/12
Herbs and Herbal Teas and Spices	Saffron	Organic			Worldwide	SPO			kg	1		Commercial price	10% of the commercial price	19/07/12
Herbs and Herbal Teas and Spices	Turmeric	Organic		Dried	Sri Lanka	SPO	Farm Gate		kg	1	EUR	1.00	0.03	1.000
Herbs and Herbal Teas and Spices	Turmeric	Organic		Dried	India	SPO	Farm Gate		kg	1	EUR	1.00	0.03	1.000
Herbs and Herbal Teas and Spices	Turmeric	Organic		Fresh	India	SPO	Farm Gate		kg	1	EUR	0.21	0.03	21/03/05
Herbs and Herbal Teas and Spices	Turmeric	Organic		Fresh	Sri Lanka	SPO	Farm Gate		kg	1	EUR	0.21	0.03	21/03/05
Herbs and Herbal Teas and Spices	Turmeric	Conventional		Fresh	World-wide	SPO			kg	1		Commercial price	15% of the commercial price	22/07/09
Herbs and Herbal Teas and Spices	Turmeric	Conventional		dried	World-wide	SPO			kg	1		Commercial price	15% of the commercial price	22/07/09
Herbs and Herbal Teas and Spices	Turmeric	Organic		Fresh	World-wide except India and Sri Lanka	SPO			kg	1		Commercial price	15% of the commercial price	22/07/09
Herbs and Herbal Teas and Spices	Turmeric	Organic		dried	World-wide except India and Sri Lanka	SPO			kg	1		Commercial price	15% of the commercial price	22/07/09
Herbs and Herbal Teas and Spices	Vanilla	Conventional		Green	Africa	SPO	EXW		kg	1	USD	5.10	0.50	1/06/09
Herbs and Herbal Teas and Spices	Vanilla	Conventional		Green	Southern Asia	SPO	EXW		kg	1	USD	5.10	0.50	1/06/09
Herbs and Herbal Teas and Spices	Vanilla	Conventional		Green	Central America	SPO	EXW		kg	1	USD	5.10	0.50	1/06/09

Specific Product Standard	Product	Quality	Form	Product characteristics	Country / Region	Producer Scope	Price level	Special price terms	Unit	Quantity	Currency	Fairtrade minimum price	Fairtrade premium	Date of validity
Herbs and Herbal Teas and Spices	Vanilla	Conventional		Cured	Africa	SPO	EXW		kg	1	USD	41.00	6.50	1/06/09
Herbs and Herbal Teas and Spices	Vanilla	Conventional		Cured	Southern Asia	SPO	EXW		kg	1	USD	41.00	6.50	1/06/09
Herbs and Herbal Teas and Spices	Vanilla	Conventional		Cured	Central America	SPO	EXW		kg	1	USD	41.00	6.50	1/06/09
Herbs and Herbal Teas and Spices	Vanilla	Conventional		Green	South-Eastern Asia	SPO	EXW		kg	1	USD	4.90	0.50	1/06/09
Herbs and Herbal Teas and Spices	Vanilla	Conventional		Green	Oceania	SPO	EXW		kg	1	USD	4.90	0.50	1/06/09
Herbs and Herbal Teas and Spices	Vanilla	Conventional		Cured	South-Eastern Asia	SPO	EXW		kg	1	USD	39.00	6.50	1/06/09
Herbs and Herbal Teas and Spices	Vanilla	Conventional		Cured	Oceania	SPO	EXW		kg	1	USD	39.00	6.50	1/06/09
Herbs and Herbal Teas and Spices	Vanilla	Organic		Green	Africa	SPO	EXW		kg	1	USD	5.60	0.50	1/06/09
Herbs and Herbal Teas and Spices	Vanilla	Organic		Green	Southern Asia	SPO	EXW		kg	1	USD	5.60	0.50	1/06/09
Herbs and Herbal Teas and Spices	Vanilla	Organic		Green	Central America	SPO	EXW		kg	1	USD	5.60	0.50	1/06/09
Herbs and Herbal Teas and Spices	Vanilla	Organic		Cured	Africa	SPO	EXW		kg	1	USD	45.00	6.50	1/06/09
Herbs and Herbal Teas and Spices	Vanilla	Organic		Cured	Southern Asia	SPO	EXW		kg	1	USD	45.00	6.50	1/06/09
Herbs and Herbal Teas and Spices	Vanilla	Organic		Cured	Central America	SPO	EXW		kg	1	USD	45.00	6.50	1/06/09
Herbs and Herbal Teas and Spices	Vanilla	Organic		Green	South-Eastern Asia	SPO	EXW		kg	1	USD	5.40	0.50	1/06/09
Herbs and Herbal Teas and Spices	Vanilla	Organic		Green	Oceania	SPO	EXW		kg	1	USD	5.40	0.50	1/06/09
Herbs and Herbal Teas and Spices	Vanilla	Organic		Cured	South-Eastern Asia	SPO	EXW		kg	1	USD	43.00	6.50	1/06/09



Specific Product Standard	Product	Quality	Form	Product characteristics	Country / Region	Producer Scope	Price level	Special price terms	Unit	Quantity	Currency	Fairtrade minimum price	Fairtrade premium	Date of validity
Herbs and Herbal Teas and Spices	Vanilla	Organic		Cured	Oceania	SPO	EXW		kg	1	USD	43.00	6.50	1/06/09
Herbs and Herbal Teas and Spices	White Pepper	Organic			India	SPO	Farm Gate		kg	1	EUR	1.81	0.19	4/05/06
Herbs and Herbal Teas and Spices	White Pepper	Organic			Sri Lanka	SPO	Farm Gate		kg	1	EUR	1.81	0.19	4/05/06
Herbs and Herbal Teas and Spices	White Pepper	Conventional			World-wide	SPO			kg	1		Commercial price	15% of the commercial price	22/07/09
Herbs and Herbal Teas and Spices	White Pepper	Organic			World-wide except India and Sri Lanka	SPO			kg	1		Commercial price	15% of the commercial price	22/07/09
Honey	A Quality	Conventional			Worldwide	SPO	FOB		kg	1	USD	2.55	0.20	01/01/11
Honey	A Quality	Organic			Worldwide	SPO	FOB		kg	1	USD	2.95	0.20	01/01/11
Honey	B Quality	Conventional			Worldwide	SPO	FOB		kg	1	USD	2.30	0.20	01/01/11
Honey	B Quality	Organic			Worldwide	SPO	FOB		kg	1	USD	2.66	0.20	01/01/11
Nuts	Almonds	Conventional		In shell	Pakistan	CP	EXW (excluding transport to processing plant)	*	kg	1	GBP	0.28	0.05	15/11/07
Nuts	Almonds	Conventional		Shelled	World-wide	SPO	EXW		kg	1	USD	Easy Entrance	0.95	19/09/11
Nuts	Almonds	Organic		Shelled	World-wide	SPO	EXW		kg	1	USD	Easy Entrance	0.95	19/09/11
Nuts	Apricot Seeds	Conventional			Pakistan	CP	EXW (excluding transport to processing plant)	*	kg	1	GBP	0.36	0.10	15/11/07
Nuts	Apricot Seeds	Organic			Pakistan	CP	EXW (excluding transport to processing plant)	*	kg	1	GBP	0.38	0.10	15/11/07
Nuts	Brazil Nut	Conventional			World-wide	SPO	EXW	*	pound	1	USD	1.13	0.17	28/03/07
Nuts	Brazil Nut	Organic			World-wide	SPO	EXW	*	pound	1	USD	1.21	0.17	30/03/07
Nuts	Brazil Nut	Conventional			World-wide	SPO	FOB		pound	1	USD	1.80	0.17	29/03/07
Nuts	Brazil Nut	Organic			World-wide	SPO	FOB		pound	1	USD	1.92	0.17	31/03/07
Nuts	Cashew nut	Conventional	Kernel	W180	World-wide	SPO	FOB		pound	1	USD	4.37	0.15	02/10/10
Nuts	Cashew nut	Organic	Kernel	W180	World-wide	SPO	FOB		pound	1	USD	4.93	0.15	02/10/10
Nuts	Cashew nut	Conventional	Kernel	W210	World-wide	SPO	FOB		pound	1	USD	3.92	0.15	02/10/10
Nuts	Cashew nut	Organic	Kernel	W210	World-wide	SPO	FOB		pound	1	USD	4.43	0.15	02/10/10
Nuts	Cashew nut	Conventional	Kernel	W240	World-wide	SPO	FOB		pound	1	USD	3.66	0.15	02/10/10
Nuts	Cashew nut	Organic	Kernel	W240	World-wide	SPO	FOB		pound	1	USD	4.08	0.15	02/10/10
Nuts	Cashew nut	Conventional	Kernel	W320	World-wide	SPO	FOB		pound	1	USD	3.21	0.15	02/10/10
Nuts	Cashew nut	Organic	Kernel	W320	World-wide	SPO	FOB		pound	1	USD	3.62	0.15	02/10/10
Nuts	Cashew nut	Conventional	Kernel	W450	World-wide	SPO	FOB		pound	1	USD	3.01	0.15	02/10/10
Nuts	Cashew nut	Organic	Kernel	W450	World-wide	SPO	FOB		pound	1	USD	3.40	0.15	02/10/10

Specific Product Standard	Product	Quality	Form	Product characteristics	Country / Region	Producer Scope	Price level	Special price terms	Unit	Quantity	Currency	Fairtrade minimum price	Fairtrade premium	Date of validity
Nuts	Cashew nut	Conventional	Kernel	SW210	World-wide	SPO	FOB		pound	1	USD	3.82	0.15	02/10/10
Nuts	Cashew nut	Organic	Kernel	SW210	World-wide	SPO	FOB		pound	1	USD	4.30	0.15	02/10/10
Nuts	Cashew nut	Conventional	Kernel	SW240	World-wide	SPO	FOB		pound	1	USD	3.73	0.15	02/10/10
Nuts	Cashew nut	Organic	Kernel	SW240	World-wide	SPO	FOB		pound	1	USD	4.12	0.15	02/10/10
Nuts	Cashew nut	Conventional	Kernel	SW320	World-wide	SPO	FOB		pound	1	USD	3.05	0.15	02/10/10
Nuts	Cashew nut	Organic	Kernel	SW320	World-wide	SPO	FOB		pound	1	USD	3.44	0.15	02/10/10
Nuts	Cashew nut	Conventional	Kernel	SW450	World-wide	SPO	FOB		pound	1	USD	2.68	0.15	02/10/10
Nuts	Cashew nut	Organic	Kernel	SW450	World-wide	SPO	FOB		pound	1	USD	3.11	0.15	02/10/10
Nuts	Cashew nut	Conventional	Kernel	SSW	World-wide	SPO	FOB		pound	1	USD	2.60	0.15	02/10/10
Nuts	Cashew nut	Organic	Kernel	SSW	World-wide	SPO	FOB		pound	1	USD	2.93	0.15	02/10/10
Nuts	Cashew nut	Conventional	Kernel	DW	World-wide	SPO	FOB		pound	1	USD	2.28	0.15	02/10/10
Nuts	Cashew nut	Organic	Kernel	DW	World-wide	SPO	FOB		pound	1	USD	2.57	0.15	02/10/10
Nuts	Cashew nut	Conventional	Kernel	SW	World-wide	SPO	FOB		pound	1	USD	2.19	0.15	02/10/10
Nuts	Cashew nut	Organic	Kernel	SW	World-wide	SPO	FOB		pound	1	USD	2.46	0.15	02/10/10
Nuts	Cashew nut	Conventional	Kernel	splits and LWP	World-wide	SPO	FOB		pound	1	USD	2.89	0.15	02/10/10
Nuts	Cashew nut	Organic	Kernel	splits and LWP	World-wide	SPO	FOB		pound	1	USD	3.25	0.15	02/10/10
Nuts	Cashew nut	Conventional	Kernel	pieces	World-wide	SPO	FOB		pound	1	USD	2.14	0.15	02/10/10
Nuts	Cashew nut	Organic	Kernel	pieces	World-wide	SPO	FOB		pound	1	USD	2.41	0.15	02/10/10
Nuts	Macadamia Nut	Conventional	kernel	Style 0 Contains minimum 95% whole kernel greater than 19mm	World-wide	SPO	FOB		kg	1	USD	11.49	0.36	02/02/12
Nuts	Macadamia Nut	Conventional	kernel	Style 1 Contains minimum 95% whole kernels of 19mm - 17mm	World-wide	SPO	FOB		kg	1	USD	10.52	0.36	02/02/12
Nuts	Macadamia Nut	Conventional	kernel	Style s Contains minimum 90% whole kernels of 17mm - 12.75mm. Not more than 5% kernel smaller than 12.75mm	World-wide	SPO	FOB		kg	1	USD	9.99	0.36	02/02/12
Nuts	Macadamia Nut	Conventional	kernel	Style 2 Contains 50% whole kernels and 50% halves and pieces, all greater than 12.75mm	World-wide	SPO	FOB		kg	1	USD	9.46	0.36	02/02/12
Nuts	Macadamia Nut	Conventional	kernel	Style 3 Contains minimum 30% whole kernels greater than 12.75mm. The remaining parts are halves greater than 12.75mm	World-wide	SPO	FOB		kg	1	USD	7.83	0.36	02/02/12
Nuts	Macadamia Nut	Conventional	kernel	Style 4 Contains minimum of 90% halves with no more than 5% wholes, all greater than	World-wide	SPO	FOB		kg	1	USD	6.61	0.36	02/02/12

Specific Product Standard	Product	Quality	Form	Product characteristics	Country / Region	Producer Scope	Price level	Special price terms	Unit	Quantity	Currency	Fairtrade minimum price	Fairtrade premium	Date of validity
Nuts	Macadamia Nut	Conventional	kernel	Style 5 Tidbits of 12.75mm - 9mm	World-wide	SPO	FOB		kg	1	USD	6.27	0.36	02/02/12
Nuts	Macadamia Nut	Conventional	kernel	Style 6 Chips from 9mm - 5mm	World-wide	SPO	FOB		kg	1	USD	5.93	0.36	02/02/12
Nuts	Macadamia Nut	Conventional	kernel	Style 7 Bits from 3mm - 6mm	World-wide	SPO	FOB		kg	1	USD	5.67	0.36	02/02/12
Nuts	Macadamia Nut	Conventional	kernel	Style 8 Fines smaller than 3mm	World-wide	SPO	FOB		kg	1	USD	4.72	0.36	02/02/12
Nuts	Macadamia Nut	Organic	kernel	Style 0 Contains minimum 95% whole kernel greater than 19mm	World-wide	SPO	FOB		kg	1	USD	12.86	0.36	02/02/12
Nuts	Macadamia Nut	Organic	kernel	Style 1 Contains minimum 95% whole kernels of 19mm - 17mm	World-wide	SPO	FOB		kg	1	USD	11.78	0.36	02/02/12
Nuts	Macadamia Nut	Organic	kernel	Style s Contains minimum 90% whole kernels of 17mm - 12.75mm. Not more than 5% kernel smaller than 12.75mm	World-wide	SPO	FOB		kg	2	USD	11.19	0.36	02/02/12
Nuts	Macadamia Nut	Organic	kernel	Style 2 Contains 50% whole kernels and 50% halves and pieces, all greater than 12.75mm	World-wide	SPO	FOB		kg	3	USD	10.59	0.36	02/02/12
Nuts	Macadamia Nut	Organic	kernel	Style 3 Contains minimum 30% whole kernels greater than 12.75mm. The remaining parts are halves greater than 12.75mm	World-wide	SPO	FOB		kg	4	USD	8.77	0.36	02/02/12
Nuts	Macadamia Nut	Organic	kernel	Style 4 Contains minimum of 90% halves with no more than 5% wholes, all greater than	World-wide	SPO	FOB		kg	1	USD	7.40	0.36	02/02/12
Nuts	Macadamia Nut	Organic	kernel	Style 5 Tidbits of 12.75mm - 9mm	World-wide	SPO	FOB		kg	2	USD	7.02	0.36	02/02/12
Nuts	Macadamia Nut	Organic	kernel	Style 6 Chips from 9mm - 5mm	World-wide	SPO	FOB		kg	3	USD	6.65	0.36	02/02/12
Nuts	Macadamia Nut	Organic	kernel	Style 7 Bits from 3mm - 6mm	World-wide	SPO	FOB		kg	1	USD	6.35	0.36	02/02/12

Specific Product Standard	Product	Quality	Form	Product characteristics	Country / Region	Producer Scope	Price level	Special price terms	Unit	Quantity	Currency	Fairtrade minimum price	Fairtrade premium	Date of validity
Nuts	Macadamia Nut	Organic	kernel	Style 8 Fines smaller than 3mm	World-wide	SPO	FOB		kg	1	USD	5.28	0.36	02/02/12
Nuts	Peanut	Conventional			World-wide	SPO	FOB		MT	1	USD	670.00	110.00	before 04
Nuts	Peanut	Organic			World-wide	SPO	FOB		MT	1	USD	820.00	110.00	before 04
Nuts	Walnut	Organic		In shell	Pakistan	CP	EXW (excluding transport to processing plant)	*	kg	1	GBP	0.21	0.05	15/11/07
Nuts	Walnut	Conventional		Halves	South America	SPO	EXW		kg	1	EUR	7.94	1.22	1/12/09
Nuts	Walnut	Organic		Halves	South America	SPO	EXW		kg	1	EUR	9.13	1.22	1/12/09
Nuts	Walnut	Conventional		Halves	South America	SPO	FOB		kg	1	EUR	8.11	1.22	1/12/09
Nuts	Walnut	Organic		Halves	South America	SPO	FOB		kg	1	EUR	9.33	1.22	1/12/09
Nuts	Walnut	Conventional		Quarters	South America	SPO	EXW		kg	1	EUR	6.73	1.03	1/12/09
Nuts	Walnut	Organic		Quarters	South America	SPO	EXW		kg	1	EUR	7.74	1.03	1/12/09
Nuts	Walnut	Conventional		Quarters	South America	SPO	FOB		kg	1	EUR	6.88	1.03	1/12/09
Nuts	Walnut	Organic		Quarters	South America	SPO	FOB		kg	1	EUR	7.91	1.03	1/12/09
Nuts	Walnut	Conventional		In pieces	South America	SPO	EXW		kg	1	EUR	4.96	0.76	1/12/09
Nuts	Walnut	Organic		In pieces	South America	SPO	EXW		kg	1	EUR	5.70	0.76	1/12/09
Nuts	Walnut	Conventional		In pieces	South America	SPO	FOB		kg	1	EUR	5.07	0.76	1/12/09
Nuts	Walnut	Organic		In pieces	South America	SPO	FOB		kg	1	EUR	5.83	0.76	1/12/09
Nuts	Walnut	Conventional		In shell	South America	SPO	EXW		kg	1	EUR	3.24	0.51	1/12/09
Nuts	Walnut	Organic		In shell	South America	SPO	EXW		kg	1	EUR	3.73	0.51	1/12/09
Nuts	Walnut	Conventional		In shell	South America	SPO	FOB		kg	1	EUR	3.39	0.51	1/12/09
Nuts	Walnut	Organic		In shell	South America	SPO	FOB		kg	1	EUR	3.90	0.51	1/12/09
Oilseeds and Oleaginous fruit	Argan Oil	Conventional			Morocco	SPO	EXW		L	1	EUR	23.5	3.53	01/11/2010
Oilseeds and Oleaginous fruit	Argan Oil	Organic			Morocco	SPO	EXW		L	1	EUR	23.7	3.53	01/11/2010
Oilseeds and Oleaginous fruit	Coconut	Conventional	whole		Windward Islands	SPO / HL	Farm Gate		number of nuts	1000	USD	112.00	11.00	1/10/04
Oilseeds and Oleaginous fruit	Coconut	Conventional	whole dry with shell		South America	SPO / HL	EXW	*	MT	1	USD	357	30	09/05/11
Oilseeds and Oleaginous fruit	Coconut	Conventional	whole dry with shell		South America	SPO / HL	FOB	*	MT	1	USD	428	30	09/05/11
Oilseeds and Oleaginous fruit	Coconut	Organic	whole dry with shell		South America	SPO / HL	EXW	*	MT	1	USD	392	30	09/05/11
Oilseeds and Oleaginous fruit	Coconut	Organic	whole dry with shell		South America	SPO / HL	FOB	*	MT	1	USD	471	30	09/05/11
Oilseeds and Oleaginous fruit	Coconut	Conventional	whole dry with shell		West Africa	SPO / HL	EXW	*	MT	1	USD	341	30	09/05/11
Oilseeds and Oleaginous fruit	Coconut	Conventional	whole dry with shell		West Africa	SPO / HL	FOB	*	MT	1	USD	377	30	09/05/11
Oilseeds and Oleaginous fruit	Coconut	Organic	whole dry with shell		West Africa	SPO / HL	EXW	*	MT	1	USD	345	30	09/05/11
Oilseeds and Oleaginous fruit	Coconut	Organic	whole dry with shell		West Africa	SPO / HL	FOB	*	MT	1	USD	414	30	09/05/11

Specific Product Standard	Product	Quality	Form	Product characteristics	Country / Region	Producer Scope	Price level	Special price terms	Unit	Quantity	Currency	Fairtrade minimum price	Fairtrade premium	Date of validity
Oilseeds and Oleaginous fruit	Coconut by-products				Worldwide (except Oceania)	SPO / HL	EXW					Commercial price	15% of commercial price	1/12/09
Oilseeds and Oleaginous fruit	Coconut for drying	Conventional	whole dry with shell		Worldwide (except Oceania)	SPO	EXW		nut	1	USD	0.14	0.02	09/05/11
Oilseeds and Oleaginous fruit	Coconut for drying	Organic	whole dry with shell		Worldwide (except Oceania)	SPO	EXW		nut	1	USD	0.15	0.02	09/05/11
Oilseeds and Oleaginous fruit	Coconuts	Conventional	whole brown nut		Worldwide (except Oceania)	SPO / HL	EXW		nut	1	USD	0.14	0.02	1/12/09
Oilseeds and Oleaginous fruit	Coconuts	Organic	whole brown nut		Worldwide (except Oceania)	SPO / HL	EXW		nut	1	USD	0.15	0.02	1/12/09
Oilseeds and Oleaginous fruit	Olive Oil	Organic		Virgin	Western Asia	SPO	EXW		kg	1	EUR	3.30	0.50	4/11/08
Oilseeds and Oleaginous fruit	Olive Oil	Conventional		Extra virgin	Western Asia	SPO	EXW		kg	1	EUR	3.30	0.40	4/11/08
Oilseeds and Oleaginous fruit	Olive Oil	Conventional		Virgin	Western Asia	SPO	EXW		kg	1	EUR	2.90	0.40	4/11/08
Oilseeds and Oleaginous fruit	Olive Oil	Organic		Virgin	Northern Africa	SPO	EXW		kg	1	EUR	3.50	0.50	4/11/08
Oilseeds and Oleaginous fruit	Olive Oil	Conventional		Virgin	Northern Africa	SPO	EXW		kg	1	EUR	3.15	0.40	4/11/08
Oilseeds and Oleaginous fruit	Olive Oil	Organic		Extra virgin	Northern Africa	SPO	EXW		kg	1	EUR	5.00	0.50	4/11/08
Oilseeds and Oleaginous fruit	Olive Oil	Conventional		Extra virgin	Northern Africa	SPO	EXW		kg	1	EUR	4.50	0.40	4/11/08
Oilseeds and Oleaginous fruit	Olives	Organic			Western Asia	SPO	EXW		kg	1	EUR	0.80	0.08	4/11/08
Oilseeds and Oleaginous fruit	Olives	Conventional			Western Asia	SPO	EXW		kg	1	EUR	0.70	0.07	4/11/08
Oilseeds and Oleaginous fruit	Olives	Conventional			Northern Africa	SPO	EXW		kg	1	EUR	0.90	0.06	4/11/08
Oilseeds and Oleaginous fruit	Olives	Organic			Northern Africa	SPO	EXW		kg	1	EUR	1.00	0.07	4/11/08
Oilseeds and Oleaginous fruit	Sesame Seed	Conventional			World-wide	SPO	FOB		MT	1	USD	1190.00	220.00	before 04
Oilseeds and Oleaginous fruit	Sesame Seed	Organic			World-wide	SPO	FOB		MT	1	USD	1300.00	220.00	before 04
Oilseeds and Oleaginous fruit	Shea Butter	Conventional			Western, Eastern and Middle Africa	SPO	Ex Works		MT	1	USD	2440.00	185.00	31/05/10
Oilseeds and Oleaginous fruit	Shea Butter	Organic			Western, Eastern and Middle Africa	SPO	Ex Works		MT	1	USD	3000.00	185.00	31/05/10
Oilseeds and Oleaginous fruit	Shea Butter	Conventional			Western, Eastern and Middle Africa	SPO	FOB		MT	1	USD	2640.00	185.00	31/05/10
Oilseeds and Oleaginous fruit	Soybeans	Conventional			World-wide	SPO	EXW		MT	1	USD	355.00	35.00	5/12/08
Oilseeds and Oleaginous fruit	Soybeans	Organic			World-wide	SPO	EXW		MT	1	USD	510.00	50.00	5/12/08

Specific Product Standard	Product	Quality	Form	Product characteristics	Country / Region	Producer Scope	Price level	Special price terms	Unit	Quantity	Currency	Fairtrade minimum price	Fairtrade premium	Date of validity
Prepared and Preserved Fruit & Vegetables	Apple juice	Conventional		Concentrate	South Africa	SPO / HL	FOB		MT	1	USD	960.00	96.00	28/04/04
Prepared and Preserved Fruit & Vegetables	Apricots, dried	Conventional			Pakistan	CP	EXW (excluding transport to processing plant)		kg	1	GBP	0.29	0.07	before 04
Prepared and Preserved Fruit & Vegetables	Apricots, dried	Organic			Pakistan	CP	EXW (excluding transport to processing plant)		kg	1	GBP	0.31	0.07	15/11/07
Prepared and Preserved Fruit & Vegetables	Araza pulp	Organic			Costa Rica	SPO / HL	FOB		kg	1	USD	1.61	0.32	12/07/06
Prepared and Preserved Fruit & Vegetables	Banana puree	Organic			Costa Rica	SPO / HL	FOB		MT	1	USD	1000.00	100.00	before 04
Prepared and Preserved Fruit & Vegetables	Bananas, dried	Organic			Bolivia	SPO / HL	FOB	*	kg	1	USD	3.00	0.45	before 04
Prepared and Preserved Fruit & Vegetables	Bananas, dried	Organic			Brazil	SPO / HL	FOB	*	kg	1	USD	2.60	0.65	before 04
Prepared and Preserved Fruit & Vegetables	Bananas, dried	Organic			Costa Rica	SPO / HL	FOB	*	kg	1	USD	4.20	0.80	before 04
Prepared and Preserved Fruit & Vegetables	Cherries, dried	conventional			worldwide	SPO	EXW		kg	1	USD	Easy Entrance	1.04	01/02/11
Prepared and Preserved Fruit & Vegetables	Cherries, dried	organic			worldwide	SPO	EXW		kg	1	USD	Easy Entrance	1.04	01/02/11
Prepared and Preserved Fruit & Vegetables	Cherries, dried	conventional			Pakistan	CP (already certified operators)	EXW		kg	1	GBP	Easy Entrance	0.66	01/02/11
Prepared and Preserved Fruit & Vegetables	Cherries, dried	organic			Pakistan	CP (already certified operators)	EXW		kg	1	GBP	Easy Entrance	0.66	01/02/11
Prepared and Preserved Fruit & Vegetables	Grapefruit juice	Conventional		Concentrate	World-wide	SPO / HL	FOB		MT	1	USD	1200.00	100.00	before 04
Prepared and Preserved Fruit & Vegetables	Grapefruit juice	Organic		Concentrate	World-wide	SPO / HL	FOB		MT	1	USD	1500.00	100.00	before 04
Prepared and Preserved Fruit & Vegetables	Guava pulp	Conventional		Not from concentrate	World-wide	SPO / HL	FOB		MT	1	USD	580.00	60.00	23/06/04

Specific Product Standard	Product	Quality	Form	Product characteristics	Country / Region	Producer Scope	Price level	Special price terms	Unit	Quantity	Currency	Fairtrade minimum price	Fairtrade premium	Date of validity
Prepared and Preserved Fruit & Vegetables	Guava pulp	Organic		Not from concentrate	World-wide	SPO / HL	FOB		MT	1	USD	670.00	70.00	23/06/04
Prepared and Preserved Fruit & Vegetables	Lime juice	Conventional		Not from concentrate	World-wide	SPO / HL	FOB		MT	1	USD	670.00	70.00	23/06/04
Prepared and Preserved Fruit & Vegetables	Lime juice	Organic		Not from concentrate	World-wide	SPO / HL	FOB		MT	1	USD	760.00	80.00	23/06/04
Prepared and Preserved Fruit & Vegetables	Lychee pulp	Conventional			Eastern Africa	SPO / HL	FOB		Kg	1	USD	Easy Entrance	6% of commercial price	19/09/11
Prepared and Preserved Fruit & Vegetables	Mandarin juice	Organic		Concentrate	World-wide	SPO / HL	FOB		MT	1	USD	2875.00	190.00	4/12/08
Prepared and Preserved Fruit & Vegetables	Mandarin juice	Conventional		Concentrate	World-wide	SPO / HL	FOB		MT	1	USD	1955.00	160.00	4/12/08
Prepared and Preserved Fruit & Vegetables	Mandarin juice	Organic		Not from concentrate	World-wide	SPO / HL	FOB		MT	1	USD	1035.00	100.00	4/12/08
Prepared and Preserved Fruit & Vegetables	Mandarin juice	Conventional		Not from concentrate	World-wide	SPO / HL	FOB		MT	1	USD	690.00	70.00	4/12/08
Prepared and Preserved Fruit & Vegetables	Mango pulp	Conventional			South America	SPO / HL	FOB		MT	1	USD	750.00	70.00	31/03/10
Prepared and Preserved Fruit & Vegetables	Mango pulp	Organic			South America	SPO / HL	FOB		MT	1	USD	1080.00	80.00	31/03/10
Prepared and Preserved Fruit & Vegetables	Mango pulp	Conventional			Caribbean	SPO / HL	FOB		MT	1	USD	750.00	70.00	31/03/10
Prepared and Preserved Fruit & Vegetables	Mango pulp	Organic			Caribbean	SPO / HL	FOB		MT	1	USD	1080.00	80.00	31/03/10
Prepared and Preserved Fruit & Vegetables	Mango pulp	Conventional		Alphonso	Southern Asia	SPO / HL	FOB		MT	1	USD	965.00	95.00	31/03/10
Prepared and Preserved Fruit & Vegetables	Mango pulp	Organic		Alphonso	Southern Asia	SPO / HL	FOB		MT	1	USD	1215.00	120.00	31/03/10
Prepared and Preserved Fruit & Vegetables	Mango pulp	Conventional		Totapuri	Southern Asia	SPO / HL	FOB		MT	1	USD	470.00	45.00	31/03/10
Prepared and Preserved Fruit & Vegetables	Mango pulp	Organic		Totapuri	Southern Asia	SPO / HL	FOB		MT	1	USD	540.00	55.00	31/03/10

Specific Product Standard	Product	Quality	Form	Product characteristics	Country / Region	Producer Scope	Price level	Special price terms	Unit	Quantity	Currency	Fairtrade minimum price	Fairtrade premium	Date of validity
Prepared and Preserved Fruit & Vegetables	Mango pulp	Conventional		Kesar	Southern Asia	SPO / HL	FOB		MT	1	USD	760.00	75.00	31/03/10
Prepared and Preserved Fruit & Vegetables	Mango pulp	Organic		Kesar	Southern Asia	SPO / HL	FOB		MT	1	USD	955.00	95.00	31/03/10
Prepared and Preserved Fruit & Vegetables	Mango pulp	Conventional			Eastern Africa	SPO / HL	FOB		MT	1	USD	580.00	60.00	31/03/10
Prepared and Preserved Fruit & Vegetables	Mango pulp	Organic			Eastern Africa	SPO / HL	FOB		MT	1	USD	660.00	65.00	31/03/10
Prepared and Preserved Fruit & Vegetables	Mango pulp	conventional			Western Africa	SPO/HL	FOB		MT	1	EUR	850	60	30/04/2010
Prepared and Preserved Fruit & Vegetables	Mango pulp	organic			Western Africa	SPO/HL	FOB		MT	1	EUR	900	60	30/04/2010
Prepared and Preserved Fruit & Vegetables	Mangoes, dried	conventional			Western Africa	SPO	EXW	*	kg	1	EUR	5.00	0.45	01/02/11
Prepared and Preserved Fruit & Vegetables	Mangoes, dried	Organic			Western Africa	SPO	EXW	*	kg	1	EUR	5.20	0.45	01/02/11
Prepared and Preserved Fruit & Vegetables	Orange juice	Conventional	Frozen concentrate		Worldwide	SPO / HL	FOB		MT	1	USD	2200.00	150 (from 31.07.10 to 31.07.11) and 200 (from 01.08.11)	31/07/10
Prepared and Preserved Fruit & Vegetables	Orange juice	Organic	Frozen concentrate		Worldwide	SPO / HL	FOB		MT	1	USD	3250.00	300.00	31/07/10
Prepared and Preserved Fruit & Vegetables	Orange juice	Conventional	Not from concentrate		Worldwide	SPO / HL	FOB		MT	1	USD	650.00	60.00	31/07/10
Prepared and Preserved Fruit & Vegetables	Orange juice	Organic	Not from concentrate		Worldwide	SPO / HL	FOB		MT	1	USD	970.00	90.00	31/07/10
Prepared and Preserved Fruit & Vegetables	Orange juice by-products	Conventional			Worldwide	SPO / HL	FOB		Unit	1	USD	Commercial price	15% of the commercial price	31/07/10
Prepared and Preserved Fruit & Vegetables	Orange juice by-products	Organic			Worldwide	SPO / HL	FOB		Unit	1	USD	Commercial price	15% of the commercial price	31/07/10
Prepared and Preserved Fruit & Vegetables	Passion fruit juice	conventional	concentrate		South America	SPO/HL	FOB		MT	1	USD	4800	480	30/04/2010



Specific Product Standard	Product	Quality	Form	Product characteristics	Country / Region	Producer Scope	Price level	Special price terms	Unit	Quantity	Currency	Fairtrade minimum price	Fairtrade premium	Date of validity
Prepared and Preserved Fruit & Vegetables	Passion fruit juice	organic	concentrate		South America	SPO/HL	FOB		MT	1	USD	5200	520	30/04/2010
Prepared and Preserved Fruit & Vegetables	Passion fruit juice	conventional	concentrate		Eastern Africa	SPO/HL	FOB		MT	1	USD	2250	225	30/04/2010
Prepared and Preserved Fruit & Vegetables	Passion Fruit juice	conventional	Not from concentrate		South America	SPO / HL	FOB		MT	1	USD	1700	170	30/04/2010
Prepared and Preserved Fruit & Vegetables	Passion Fruit juice	organic	Not from concentrate		South America	SPO / HL	FOB		MT	1	USD	1850	185	30/04/2010
Prepared and Preserved Fruit & Vegetables	Pineapple juice	Conventional	Concentrate		World-wide	SPO / HL	FOB		MT	1	USD	1600.00	160.00	12/03/07
Prepared and Preserved Fruit & Vegetables	Pineapple juice	Organic	Concentrate		World-wide	SPO / HL	FOB		MT	1	USD	1950.00	195.00	12/03/07
Prepared and Preserved Fruit & Vegetables	Pineapple juice	Conventional	Not from concentrate		World-wide	SPO / HL	FOB		MT	1	USD	550.00	50.00	before 04
Prepared and Preserved Fruit & Vegetables	Pineapple juice	Organic	Not from concentrate		World-wide	SPO / HL	FOB		MT	1	USD	650.00	60.00	18/12/09
Prepared and Preserved Fruit & Vegetables	Pineapples, dried	Organic			Togo	SPO	FOB		kg	1	EUR	8.40	0.60	23/06/04
Prepared and Preserved Fruit & Vegetables	Raisin	Conventional	dried and processed (removal of stalk, oil coating, grading, and packaging)		South Africa	SPO	FOB		kg	1	ZAR	14.79	1.82	16/11/11
Prepared and Preserved Fruit & Vegetables	Raisin	Conventional	dried, ready for processing	pre-processing	South Africa	SPO	EXW (delivered to local warehouse of processor)		kg	1	ZAR	10.01	1.82	16/11/11
Prepared and Preserved Fruit & Vegetables	Raisin	Conventional			Southern Asia	SPO	EXW		kg	1	USD	1.67	0.26	6/07/09
Prepared and Preserved Fruit & Vegetables	Raisin	Conventional			Southern Asia	SPO	FOB		kg	1	USD	1.90	0.26	6/07/09
Prepared and Preserved Fruit & Vegetables	Raisin	Organic			Southern Asia	SPO	EXW		kg	1	USD	2.00	0.26	6/07/09
Prepared and Preserved Fruit & Vegetables	Raisin	Organic			Southern Asia	SPO	FOB		kg	1	USD	2.28	0.26	6/07/09

Specific Product Standard	Product	Quality	Form	Product characteristics	Country / Region	Producer Scope	Price level	Special price terms	Unit	Quantity	Currency	Fairtrade minimum price	Fairtrade premium	Date of validity
Prepared and Preserved Fruit & Vegetables	Raisins	Conventional	dried		Central Asia	SPO	EXW		Kg	1	USD	1.67	0.26	11/10/12
Prepared and Preserved Fruit & Vegetables	Raisins	Organic	dried		Central Asia	SPO	EXW		Kg	1	USD	2.00	0.26	11/10/12
Prepared and Preserved Fruit & Vegetables	Raisin	Conventional			South America	SPO	EXW		kg	1	USD	1.85	0.26	6/07/09
Prepared and Preserved Fruit & Vegetables	Raisin	Conventional			South America	SPO	FOB		kg	1	USD	2.00	0.26	6/07/09
Prepared and Preserved Fruit & Vegetables	Raisin	Organic			South America	SPO	EXW		kg	1	USD	2.22	0.26	6/07/09
Prepared and Preserved Fruit & Vegetables	Raisin	Organic			South America	SPO	FOB		kg	1	USD	2.40	0.26	6/07/09
Prepared and Preserved Fruit & Vegetables	Tomatoes, dried	Conventional			Burkina Faso	SPO	FOB		kg	1	USD	8.12	0.81	before 04
Prepared and Preserved Fruit & Vegetables	Wild Apricots, dried	Conventional			Pakistan	CP	EXW (excluding transport to processing plant)		kg	1	GBP	0.19	0.05	15/11/07
Sports Balls					World-wide	HL	FOB	*				Commercial price	10% of the commercial price	1/01/04
Tea	Camellia	Conventional		All teas produced using CTC method; Fannings and Dust produced using orthodox method	India - Darjeeling	SPO / HL	Auction	*	kg	1	USD	Commercial price	0.5	01/11/2010
Tea	Camellia	Conventional		All teas produced using CTC method; Fannings and Dust produced using orthodox method	India - Darjeeling	SPO / HL	FOB	*	kg	1	USD	Commercial price	0.5	01/11/2010
Tea	Camellia	Organic		All teas produced using CTC method; Fannings and Dust produced using orthodox method	India - Darjeeling	SPO / HL	Auction	*	kg	1	USD	Commercial price	0.5	01/11/2010
Tea	Camellia	Organic		All teas produced using CTC method; Fannings and Dust produced using orthodox method	India - Darjeeling	SPO / HL	FOB	*	kg	1	USD	Commercial price	0.5	01/11/2010

Specific Product Standard	Product	Quality	Form	Product characteristics	Country / Region	Producer Scope	Price level	Special price terms	Unit	Quantity	Currency	Fairtrade minimum price	Fairtrade premium	Date of validity
Tea	Camellia	Conventional		All teas produced using CTC method; Fannings and Dust produced using orthodox method	North India	SPO / HL	Auction	*	kg	1	USD	2	0.5	01/11/2010
Tea	Camellia	Conventional		All teas produced using CTC method; Fannings and Dust produced using orthodox method	North India	SPO / HL	FOB	*	kg	1	USD	2	0.5	01/11/2010
Tea	Camellia	Organic		All teas produced using CTC method; Fannings and Dust produced using orthodox method	North India	SPO / HL	Auction	*	kg	1	USD	2.2	0.5	01/11/2010
Tea	Camellia	Organic		All teas produced using CTC method; Fannings and Dust produced using orthodox method	North India	SPO / HL	FOB	*	kg	1	USD	2.2	0.5	01/11/2010
Tea	Camellia	Conventional		All teas produced using CTC method; Fannings and Dust produced using orthodox method	South India (except Nilgiri)	SPO / HL	Auction	*	kg	1	USD	1.6	0.5	01/11/2010
Tea	Camellia	Conventional		All teas produced using CTC method; Fannings and Dust produced using orthodox method	South India (except Nilgiri)	SPO / HL	FOB	*	kg	1	USD	1.6	0.5	01/11/2010
Tea	Camellia	Organic		All teas produced using CTC method; Fannings and Dust produced using orthodox method	South India (except Nilgiri)	SPO / HL	Auction	*	kg	1	USD	1.8	0.5	01/11/2010
Tea	Camellia	Organic		All teas produced using CTC method; Fannings and Dust produced using orthodox method	South India (except Nilgiri)	SPO / HL	FOB	*	kg	1	USD	1.8	0.5	01/11/2010
Tea	Camellia	Conventional		All teas produced using CTC method; Fannings and Dust produced using orthodox method	India - Nilgiri	SPO / HL	Auction	*	kg	1	USD	2	0.5	01/11/2010

Specific Product Standard	Product	Quality	Form	Product characteristics	Country / Region	Producer Scope	Price level	Special price terms	Unit	Quantity	Currency	Fairtrade minimum price	Fairtrade premium	Date of validity
Tea	Camellia	Conventional		All teas produced using CTC method; Fannings and Dust produced using orthodox method	India - Nilgiri	SPO / HL	FOB	*	kg	1	USD	2	0.5	01/11/2010
Tea	Camellia	Organic		All teas produced using CTC method; Fannings and Dust produced using orthodox method	India - Nilgiri	SPO / HL	Auction	*	kg	1	USD	2.2	0.5	01/11/2010
Tea	Camellia	Organic		All teas produced using CTC method; Fannings and Dust produced using orthodox method	India - Nilgiri	SPO / HL	FOB	*	kg	1	USD	2.2	0.5	01/11/2010
Tea	Camellia	Conventional		All teas produced using CTC method; Fannings and Dust produced using orthodox method	Sri Lanka	SPO / HL	Auction	*	kg	1	USD	2.4	0.5	01/11/2010
Tea	Camellia	Conventional		All teas produced using CTC method; Fannings and Dust produced using orthodox method	Sri Lanka	SPO / HL	FOB	*	kg	1	USD	2.4	0.5	01/11/2010
Tea	Camellia	Organic		All teas produced using CTC method; Fannings and Dust produced using orthodox method	Sri Lanka	SPO / HL	Auction	*	kg	1	USD	2.6	0.5	01/11/2010
Tea	Camellia	Organic		All teas produced using CTC method; Fannings and Dust produced using orthodox method	Sri Lanka	SPO / HL	FOB	*	kg	1	USD	2.6	0.5	01/11/2010
Tea	Camellia	Conventional		All teas produced using CTC method; Fannings and Dust produced using orthodox method	China	SPO	Auction	*	kg	1	USD	1.2	0.5	01/11/2010
Tea	Camellia	Conventional		All teas produced using CTC method; Fannings and Dust produced using orthodox method	China	SPO	FOB	*	kg	1	USD	1.2	0.5	01/11/2010

Specific Product Standard	Product	Quality	Form	Product characteristics	Country / Region	Producer Scope	Price level	Special price terms	Unit	Quantity	Currency	Fairtrade minimum price	Fairtrade premium	Date of validity
Tea	Camellia	Organic		All teas produced using CTC method; Fannings and Dust produced using orthodox method	China	SPO	Auction	*	kg	1	USD	1.4	0.5	01/11/2010
Tea	Camellia	Organic		All teas produced using CTC method; Fannings and Dust produced using orthodox method	China	SPO	FOB	*	kg	1	USD	1.4	0.5	01/11/2010
Tea	Camellia	Conventional		All teas produced using CTC method; Fannings and Dust produced using orthodox method	Asia (except China, India, Sri Lanka)	SPO / HL	Auction	*	kg	1	USD	1.4	0.5	01/11/2010
Tea	Camellia	Conventional		All teas produced using CTC method; Fannings and Dust produced using orthodox method	Asia (except China, India, Sri Lanka)	SPO / HL	FOB	*	kg	1	USD	1.4	0.5	01/11/2010
Tea	Camellia	Organic		All teas produced using CTC method; Fannings and Dust produced using orthodox method	Asia (except China, India, Sri Lanka)	SPO / HL	Auction	*	kg	1	USD	1.6	0.5	01/11/2010
Tea	Camellia	Organic		All teas produced using CTC method; Fannings and Dust produced using orthodox method	Asia (except China, India, Sri Lanka)	SPO / HL	FOB	*	kg	1	USD	1.6	0.5	01/11/2010
Tea	Camellia	Conventional		All teas produced using CTC method; Fannings and Dust produced using orthodox method	South America	SPO / HL	Auction	*	kg	1	USD	1.2	0.5	01/11/2010
Tea	Camellia	Conventional		All teas produced using CTC method; Fannings and Dust produced using orthodox method	South America	SPO / HL	FOB	*	kg	1	USD	1.2	0.5	01/11/2010
Tea	Camellia	Organic		All teas produced using CTC method; Fannings and Dust produced using orthodox method	South America	SPO / HL	Auction	*	kg	1	USD	1.4	0.5	01/11/2010

Specific Product Standard	Product	Quality	Form	Product characteristics	Country / Region	Producer Scope	Price level	Special price terms	Unit	Quantity	Currency	Fairtrade minimum price	Fairtrade premium	Date of validity
Tea	Camellia	Organic		All teas produced using CTC method; Fannings and Dust produced using orthodox method	South America	SPO / HL	FOB	*	kg	1	USD	1.4	0.5	01/11/2010
Tea	Camellia	Conventional		All teas produced using CTC method; Fannings and Dust produced using orthodox method	Kenya	SPO / HL	Auction	*	kg	1	USD	1.7	0.5	01/11/2010
Tea	Camellia	Conventional		All teas produced using CTC method; Fannings and Dust produced using orthodox method	Kenya	SPO / HL	FOB	*	kg	1	USD	1.8	0.5	01/11/2010
Tea	Camellia	Organic		All teas produced using CTC method; Fannings and Dust produced using orthodox method	Kenya	SPO / HL	Auction	*	kg	1	USD	1.9	0.5	01/11/2010
Tea	Camellia	Organic		All teas produced using CTC method; Fannings and Dust produced using orthodox method	Kenya	SPO / HL	FOB	*	kg	1	USD	2	0.5	01/11/2010
Tea	Camellia	Conventional		All teas produced using CTC method; Fannings and Dust produced using orthodox method	Uganda	SPO / HL	Auction	*	kg	1	USD	1.7	0.5	01/11/2010
Tea	Camellia	Conventional		All teas produced using CTC method; Fannings and Dust produced using orthodox method	Uganda	SPO / HL	FOB	*	kg	1	USD	1.8	0.5	01/11/2010
Tea	Camellia	Organic		All teas produced using CTC method; Fannings and Dust produced using orthodox method	Uganda	SPO / HL	Auction	*	kg	1	USD	1.9	0.5	01/11/2010
Tea	Camellia	Organic		All teas produced using CTC method; Fannings and Dust produced using orthodox method	Uganda	SPO / HL	FOB	*	kg	1	USD	2	0.5	01/11/2010

Specific Product Standard	Product	Quality	Form	Product characteristics	Country / Region	Producer Scope	Price level	Special price terms	Unit	Quantity	Currency	Fairtrade minimum price	Fairtrade premium	Date of validity
Tea	Camellia	Conventional		All teas produced using CTC method; Fannings and Dust produced using orthodox method	Tanzania	SPO / HL	Auction	*	kg	1	USD	1.5	0.5	01/11/2010
Tea	Camellia	Conventional		All teas produced using CTC method; Fannings and Dust produced using orthodox method	Tanzania	SPO / HL	FOB	*	kg	1	USD	1.6	0.5	01/11/2010
Tea	Camellia	Organic		All teas produced using CTC method; Fannings and Dust produced using orthodox method	Tanzania	SPO / HL	Auction	*	kg	1	USD	1.7	0.5	01/11/2010
Tea	Camellia	Organic		All teas produced using CTC method; Fannings and Dust produced using orthodox method	Tanzania	SPO / HL	FOB	*	kg	1	USD	1.8	0.5	01/11/2010
Tea	Camellia	Conventional		All teas produced using CTC method; Fannings and Dust produced using orthodox method	Malawi	SPO / HL	Auction	*	kg	1	USD	1.1	0.5	01/11/2010
Tea	Camellia	Conventional		All teas produced using CTC method; Fannings and Dust produced using orthodox method	Malawi	SPO / HL	FOB	*	kg	1	USD	1.4	0.5	01/11/2010
Tea	Camellia	Organic		All teas produced using CTC method; Fannings and Dust produced using orthodox method	Malawi	SPO / HL	Auction	*	kg	1	USD	1.3	0.5	01/11/2010
Tea	Camellia	Organic		All teas produced using CTC method; Fannings and Dust produced using orthodox method	Malawi	SPO / HL	FOB	*	kg	1	USD	1.6	0.5	01/11/2010
Tea	Camellia	Conventional		All teas produced using CTC method; Fannings and Dust produced using orthodox method	Rwanda	SPO / HL	Auction	*	kg	1	USD	2	0.5	01/11/2010

Specific Product Standard	Product	Quality	Form	Product characteristics	Country / Region	Producer Scope	Price level	Special price terms	Unit	Quantity	Currency	Fairtrade minimum price	Fairtrade premium	Date of validity
Tea	Camellia	Conventional		All teas produced using CTC method; Fannings and Dust produced using orthodox method	Rwanda	SPO / HL	FOB	*	kg	1	USD	2	0.5	01/11/2010
Tea	Camellia	Organic		All teas produced using CTC method; Fannings and Dust produced using orthodox method	Rwanda	SPO / HL	Auction	*	kg	1	USD	2.2	0.5	01/11/2010
Tea	Camellia	Organic		All teas produced using CTC method; Fannings and Dust produced using orthodox method	Rwanda	SPO / HL	FOB	*	kg	1	USD	2.2	0.5	01/11/2010
Tea	Camellia	Conventional		All teas produced using CTC method; Fannings and Dust produced using orthodox method	Eastern Africa (except Kenya, Uganda, Tanzania, Malawi and Rwanda)	SPO / HL	Auction	*	kg	1	USD	1.4	0.5	01/11/2010
Tea	Camellia	Conventional		All teas produced using CTC method; Fannings and Dust produced using orthodox method	Eastern Africa (except Kenya, Uganda, Tanzania, Malawi and Rwanda)	SPO / HL	FOB	*	kg	1	USD	1.5	0.5	01/11/2010
Tea	Camellia	Organic		All teas produced using CTC method; Fannings and Dust produced using orthodox method	Eastern Africa (except Kenya, Uganda, Tanzania, Malawi and Rwanda)	SPO / HL	Auction	*	kg	1	USD	1.6	0.5	01/11/2010
Tea	Camellia	Organic		All teas produced using CTC method; Fannings and Dust produced using orthodox method	Eastern Africa (except Kenya, Uganda, Tanzania, Malawi and Rwanda)	SPO / HL	FOB	*	kg	1	USD	1.7	0.5	01/11/2010
Tea	Camellia	Conventional		All teas produced using CTC method; Fannings and Dust produced using orthodox method	Africa (except Eastern Africa)	SPO / HL	Auction	*	kg	1	USD	1.2	0.5	01/11/2010
Tea	Camellia	Conventional		All teas produced using CTC method; Fannings and Dust produced using orthodox method	Africa (except Eastern Africa)	SPO / HL	FOB	*	kg	1	USD	1.2	0.5	01/11/2010



Specific Product Standard	Product	Quality	Form	Product characteristics	Country / Region	Producer Scope	Price level	Special price terms	Unit	Quantity	Currency	Fairtrade minimum price	Fairtrade premium	Date of validity
Tea	Camellia	Organic		All teas produced using CTC method; Fannings and Dust produced using orthodox method	Africa (except Eastern Africa)	SPO / HL	Auction	*	kg	1	USD	1.4	0.5	01/11/2010
Tea	Camellia	Organic		All teas produced using CTC method; Fannings and Dust produced using orthodox method	Africa (except Eastern Africa)	SPO / HL	FOB	*	kg	1	USD	1.4	0.5	01/11/2010
Tea	Camellia	Conventional		All teas produced using orthodox method (except fannings and dust)	Worldwide	SPO / HL		*	kg	1	USD	Commercial price	1.1	01/11/2010
Tea	Camellia	Organic		All teas produced using orthodox method (except fannings and dust)	Worldwide	SPO / HL		*	kg	1	USD	Commercial price	1.1	01/11/2010
Tea	Camellia	Conventional	Instant tea	Instant tea processed from made tea from Fairtrade certified producers	worldwide	SPO / HL		*	kg	1	USD	Commercial price	15%	1/01/11
Tea	Camellia	Organic	Instant tea	Instant tea processed from made tea from Fairtrade certified producers	worldwide	SPO / HL		*	kg	1	USD	Commercial price	10%	1/01/11
Vegetables	Beans	Conventional	fresh		Central America	SPO	EXW		kg	1	USD	1.310	0.100	15/07/10
Vegetables	Beans	Conventional	fresh		Central America	SPO	FOB		kg	1	USD	2.430	0.100	15/07/10
Vegetables	Beans (any <i>Phaseolus</i> , except <i>Phaseolus vulgaris</i> L.)	Conventional	Fresh		Eastern and Western Africa	Outgrowers/ SPO	EXW*		Kg	1	EUR	0.50	0.07	01.10.2011
Vegetables	Beans (any <i>Phaseolus</i> , except <i>Phaseolus vulgaris</i> L.)	Conventional	Fresh		Eastern and Western Africa	HL with outgrowers and/or SPO	EXW*		Kg	1	EUR	1.36	0.07	01.10.2011
Vegetables	Beans (any <i>Phaseolus</i> , except <i>Phaseolus vulgaris</i> L.)	Conventional	Fresh		Southern and Northern Africa	Outgrowers/ SPO	EXW*		Kg	1	USD	0.56	0.10	01.10.2011
Vegetables	Beans (any <i>Phaseolus</i> , except <i>Phaseolus vulgaris</i> L.)	Conventional	Fresh		Southern and Northern Africa	HL with outgrowers and/or SPO	EXW*		Kg	1	USD	1.51	0.10	01.10.2011

Specific Product Standard	Product	Quality	Form	Product characteristics	Country / Region	Producer Scope	Price level	Special price terms	Unit	Quantity	Currency	Fairtrade minimum price	Fairtrade premium	Date of validity
Vegetables	Beans (any <i>Phaseolus</i> , except <i>Phaseolus vulgaris</i> L.)	Organic	Fresh		Eastern and Western Africa	Outgrowers/ SPO	EXW*		Kg	1	EUR	0.65	0.07	01.10.2011
Vegetables	Beans (any <i>Phaseolus</i> , except <i>Phaseolus vulgaris</i> L.)	Organic	Fresh		Eastern and Western Africa	HL with outgrowers and/or SPO	EXW*		Kg	1	EUR	1.77	0.07	01.10.2011
Vegetables	Beans (any <i>Phaseolus</i> , except <i>Phaseolus vulgaris</i> L.)	Organic	Fresh		Southern and Northern Africa	Outgrowers/ SPO	EXW*		Kg	1	USD	0.72	0.10	01.10.2011
Vegetables	Beans (any <i>Phaseolus</i> , except <i>Phaseolus vulgaris</i> L.)	Organic	Fresh		Southern and Northern Africa	HL with outgrowers and/or SPO	EXW*		Kg	1	USD	1.96	0.10	01.10.2011
Vegetables	Bell pepper	Conventional	conventional, fresh	All varieties	Central America	SPO / HL	EXW		kg	1	USD	Easy Entrance	0.100	18/08/10
Vegetables	Bell pepper	Conventional	conventional, fresh	All varieties	Central America	SPO / HL	FOB		kg	1	USD	Easy Entrance	0.100	18/08/10
Vegetables	Bell pepper	Organic	organic, fresh	All varieties	Central America	SPO / HL	EXW		kg	1	USD	Easy Entrance	0.100	18/08/10
Vegetables	Bell pepper	Organic	organic, fresh	All varieties	Central America	SPO / HL	FOB		kg	1	USD	Easy Entrance	0.100	18/08/10
Vegetables	French Beans ( <i>Phaseolus vulgaris</i> L.)	Conventional	Fresh	Fine	Eastern and Western Africa	Outgrowers/ SPO	EXW*		Kg	1	EUR	0.45	0.07	01.10.2011
Vegetables	French Beans ( <i>Phaseolus vulgaris</i> L.)	Conventional	Fresh	Fine	Eastern and Western Africa	HL with outgrowers and/or SPO	EXW*		Kg	1	EUR	1.14	0.07	01.10.2011
Vegetables	French Beans ( <i>Phaseolus vulgaris</i> L.)	Conventional	Fresh	Fine	Southern and Northern Africa	Outgrowers/ SPO	EXW*		Kg	1	USD	0.50	0.10	01.10.2011
Vegetables	French Beans ( <i>Phaseolus vulgaris</i> L.)	Conventional	Fresh	Fine	Southern and Northern Africa	HL with outgrowers and/or SPO	EXW*		Kg	1	USD	1.53	0.10	01.10.2011
Vegetables	French Beans ( <i>Phaseolus vulgaris</i> L.)	Conventional	Fresh	Extra fine	Eastern and Western Africa	Outgrowers/ SPO	EXW*		Kg	1	EUR	0.56	0.07	01.10.2011
Vegetables	French Beans ( <i>Phaseolus vulgaris</i> L.)	Conventional	Fresh	Extra fine	Eastern and Western Africa	HL with outgrowers and/or SPO	EXW*		Kg	1	EUR	1.58	0.07	01.10.2011
Vegetables	French Beans ( <i>Phaseolus vulgaris</i> L.)	Conventional	Fresh	Extra fine	Southern and Northern Africa	Outgrowers/ SPO	EXW*		Kg	1	USD	0.62	0.10	01.10.2011
Vegetables	French Beans ( <i>Phaseolus vulgaris</i> L.)	Conventional	Fresh	Extra fine	Southern and Northern Africa	HL with outgrowers and/or SPO	EXW*		Kg	1	USD	1.76	0.10	01.10.2011

Specific Product Standard	Product	Quality	Form	Product characteristics	Country / Region	Producer Scope	Price level	Special price terms	Unit	Quantity	Currency	Fairtrade minimum price	Fairtrade premium	Date of validity
Vegetables	French Beans ( <i>Phaseolus vulgaris L.</i> )	Organic	Fresh	Fine	Eastern and Western Africa	Outgrowers/ SPO	EXW*		Kg	1	EUR	0.59	0.07	01.10.2011
Vegetables	French Beans ( <i>Phaseolus vulgaris L.</i> )	Organic	Fresh	Fine	Eastern and Western Africa	HL with outgrowers and/or SPO	EXW*		Kg	1	EUR	1.48	0.07	01.10.2011
Vegetables	French Beans ( <i>Phaseolus vulgaris L.</i> )	Organic	Fresh	Fine	Southern and Northern Africa	Outgrowers/ SPO	EXW*		Kg	1	USD	0.65	0.10	01.10.2011
Vegetables	French Beans ( <i>Phaseolus vulgaris L.</i> )	Organic	Fresh	Fine	Southern and Northern Africa	HL with outgrowers and/or SPO	EXW*		Kg	1	USD	1.99	0.10	01.10.2011
Vegetables	French Beans ( <i>Phaseolus vulgaris L.</i> )	Organic	Fresh	Extra fine	Eastern and Western Africa	Outgrowers/ SPO	EXW*		Kg	1	EUR	0.73	0.07	01.10.2011
Vegetables	French Beans ( <i>Phaseolus vulgaris L.</i> )	Organic	Fresh	Extra fine	Eastern and Western Africa	HL with outgrowers and/or SPO	EXW*		Kg	1	EUR	2.05	0.07	01.10.2011
Vegetables	French Beans ( <i>Phaseolus vulgaris L.</i> )	Organic	Fresh	Extra fine	Southern and Northern Africa	Outgrowers/ SPO	EXW*		Kg	1	USD	0.81	0.10	01.10.2011
Vegetables	French Beans ( <i>Phaseolus vulgaris L.</i> )	Organic	Fresh	Extra fine	Southern and Northern Africa	HL with outgrowers and/or SPO	EXW*		Kg	1	USD	2.28	0.10	01.10.2011
Vegetables	Garden peas ( <i>Pisum sativum L.</i> subsp. <i>sativum</i> var. <i>sativum</i> )	Conventional	Fresh		Eastern Africa	Outgrowers/ SPO	EXW*		Kg	1	EUR	0.50	0.07	01.10.2011
Vegetables	Garden peas ( <i>Pisum sativum L.</i> subsp. <i>sativum</i> var. <i>sativum</i> )	Conventional	Fresh		East Africa	HL with outgrowers and/or SPO	EXW*		kg	1	EUR	1.36	0.07	01.10.2011
Vegetables	Garden peas ( <i>Pisum sativum L.</i> subsp. <i>sativum</i> var. <i>sativum</i> )	Conventional	Fresh		Western Africa	Outgrowers/ SPO	EXW*		Kg	1	EUR	0.34	0.07	01.10.2011
Vegetables	Garden peas ( <i>Pisum sativum L.</i> subsp. <i>sativum</i> var. <i>sativum</i> )	Conventional	Fresh		Western Africa	HL with outgrowers and/or SPO	EXW*		kg	1	EUR	0.94	0.07	01.10.2011

Specific Product Standard	Product	Quality	Form	Product characteristics	Country / Region	Producer Scope	Price level	Special price terms	Unit	Quantity	Currency	Fairtrade minimum price	Fairtrade premium	Date of validity
Vegetables	Garden peas ( <i>Pisum sativum</i> L. subsp. <i>sativum</i> var. <i>sativum</i> )	Conventional	Fresh		Southern and Northern Africa	Outgrowers/ SPO	EXW*		Kg	1	USD	0.46	0.10	01.10.2011
Vegetables	Garden peas ( <i>Pisum sativum</i> L. subsp. <i>sativum</i> var. <i>sativum</i> )	Conventional	Fresh		Southern and Northern Africa	HL with outgrowers and/or SPO	EXW*		kg	1	USD	1.28	0.10	01.10.2011
Vegetables	Garden peas ( <i>Pisum sativum</i> L. subsp. <i>sativum</i> var. <i>sativum</i> )	Organic	Fresh		Eastern Africa	Outgrowers/ SPO	EXW*		Kg	1	EUR	0.65	0.07	01.10.2011
Vegetables	Garden peas ( <i>Pisum sativum</i> L. subsp. <i>sativum</i> var. <i>sativum</i> )	Organic	Fresh		Eastern Africa	HL with outgrowers and/or SPO	EXW*		kg	1	EUR	1.77	0.07	01.10.2011
Vegetables	Garden peas ( <i>Pisum sativum</i> L. subsp. <i>sativum</i> var. <i>sativum</i> )	Organic	Fresh		Western Africa	Outgrowers/ SPO	EXW*		Kg	1	EUR	0.44	0.07	01.10.2011
Vegetables	Garden peas ( <i>Pisum sativum</i> L. subsp. <i>sativum</i> var. <i>sativum</i> )	Organic	Fresh		Western Africa	HL with outgrowers and/or SPO	EXW*		kg	1	EUR	1.23	0.07	01.10.2011
Vegetables	Garden peas ( <i>Pisum sativum</i> L. subsp. <i>sativum</i> var. <i>sativum</i> )	Organic	Fresh		Southern and Northern Africa	Outgrowers/ SPO	EXW*		Kg	1	USD	0.60	0.10	01.10.2011
Vegetables	Garden peas ( <i>Pisum sativum</i> L. subsp. <i>sativum</i> var. <i>sativum</i> )	Organic	Fresh		Southern and Northern Africa	HL with outgrowers and/or SPO	EXW*		kg	1	USD	1.67	0.10	01.10.2011

Specific Product Standard	Product	Quality	Form	Product characteristics	Country / Region	Producer Scope	Price level	Special price terms	Unit	Quantity	Currency	Fairtrade minimum price	Fairtrade premium	Date of validity
Vegetables	New Potatoes	Organic			Egypt	SPO	Farm Gate (pre-packed)		MT	1	USD	241.60	13.30	26/01/04
Vegetables	Peas	Conventional	fresh		Central America	SPO	EXW		kg	1	USD	1.360	0.100	15/07/10
Vegetables	Peas	Conventional	fresh		Central America	SPO	FOB		kg	1	USD	2.470	0.100	15/07/10
Vegetables	Peas (except garden peas)	Conventional	Fresh		Eastern Africa	Outgrowers/SPO	EXW*		Kg	1	EUR	0.65	0.07	01.10.2011
Vegetables	Peas (except garden peas)	Conventional	Fresh		Eastern Africa	HL with outgrowers and/or SPO	EXW*		kg	1	EUR	1.48	0.07	01.10.2011
Vegetables	Peas (except garden peas)	Conventional	Fresh		Western Africa	Outgrowers/SPO	EXW*		Kg	1	EUR	0.44	0.07	01.10.2011
Vegetables	Peas (except garden peas)	Conventional	Fresh		Western Africa	HL with outgrowers and/or SPO	EXW*		kg	1	EUR	1.03	0.07	01.10.2011
Vegetables	Peas (except garden peas)	Conventional	Fresh		Southern and Northern Africa	Outgrowers/SPO	EXW*		Kg	1	USD	0.60	0.10	01.10.2011
Vegetables	Peas (except garden peas)	Conventional	Fresh		Southern and Northern Africa	HL with outgrowers and/or SPO	EXW*		kg	1	USD	1.40	0.10	01.10.2011
Vegetables	Peas (except garden peas)	Organic	Fresh		Eastern Africa	Outgrowers/SPO	EXW*		Kg	1	EUR	0.85	0.07	01.10.2011
Vegetables	Peas (except garden peas)	Organic	Fresh		Eastern Africa	HL with outgrowers and/or SPO	EXW*		kg	1	EUR	1.92	0.07	01.10.2011
Vegetables	Peas (except garden peas)	Organic	Fresh		Western Africa	Outgrowers/SPO	EXW*		Kg	1	EUR	0.57	0.07	01.10.2011
Vegetables	Peas (except garden peas)	Organic	Fresh		Western Africa	HL with outgrowers and/or SPO	EXW*		kg	1	EUR	1.34	0.07	01.10.2011
Vegetables	Peas (except garden peas)	Organic	Fresh		Southern and Northern Africa	Outgrowers/SPO	EXW*		Kg	1	USD	0.78	0.10	01.10.2011
Vegetables	Peas (except garden peas)	Organic	Fresh		Southern and Northern Africa	HL with outgrowers and/or SPO	EXW*		kg	1	USD	1.81	0.10	01.10.2011
Vegetables	Pepper	Organic		Green	Egypt	SPO	Farm Gate (pre-packed)		MT	1	USD	655.50	54.10	26/01/04
Vegetables	Pulses	Conventional			World-wide	SPO	EXW		MT	1	USD	430.00	65.00	5/12/08
Vegetables	Pulses	Organic			World-wide	SPO	EXW		MT	1	USD	540.00	80.00	5/12/08
Vegetables	Red Pepper	Organic			Egypt	SPO	Farm Gate		MT	1	USD	983.50	54.10	26/01/04
Vegetables	Sweet Potatoes (Ipomoea batatas)	Conventional			World-wide	SPO	FOB		kg	1	USD	Easy Entrance	0.09	19/09/11
Vegetables	Sweet Potatoes (Ipomoea batatas)	Organic			World-wide	SPO	FOB		kg	1	USD	Easy Entrance	0.09	19/09/11

Specific Product Standard	Product	Quality	Form	Product characteristics	Country / Region	Producer Scope	Price level	Special price terms	Unit	Quantity	Currency	Fairtrade minimum price	Fairtrade premium	Date of validity
Vegetables	Yellow Pepper	Organic			Egypt	SPO	Farm Gate		MT	1	USD	983.50	54.10	26/01/04
Vegetables	Asparagus	Conventional	Fresh	-	South America, Central America and the Caribbean	SPO/HL	EXW/FOB	-	kg	1	USD	Commercial price	5% of commercial price	09.01.2012
Vegetables	Chard	Conventional	Fresh	-	South America, Central America and the Caribbean	SPO/HL	EXW/FOB	-	kg	1	USD	Commercial price	5% of commercial price	09.01.2012
Vegetables	Celery	Conventional	Fresh	-	South America, Central America and the Caribbean	SPO/HL	EXW/FOB	-	kg	1	USD	Commercial price	5% of commercial price	09.01.2012
Vegetables	Beet	Conventional	Fresh	-	South America, Central America and the Caribbean	SPO/HL	EXW/FOB	-	kg	1	USD	Commercial price	5% of commercial price	09.01.2012
Vegetables	Broccoli	Conventional	Fresh	-	South America, Central America and the Caribbean	SPO/HL	EXW/FOB	-	kg	1	USD	Commercial price	5% of commercial price	09.01.2012
Vegetables	Squash	Conventional	Fresh	-	South America, Central America and the Caribbean	SPO/HL	EXW/FOB	-	kg	1	USD	Commercial price	5% of commercial price	09.01.2012
Vegetables	Onion	Conventional	Fresh	-	South America, Central America and the Caribbean	SPO/HL	EXW/FOB	-	kg	1	USD	Commercial price	5% of commercial price	09.01.2012
Vegetables	Cauliflower	Conventional	Fresh	-	South America, Central America and the Caribbean	SPO/HL	EXW/FOB	-	kg	1	USD	Commercial price	5% of commercial price	09.01.2012
Vegetables	Spinach	Conventional	Fresh	-	South America, Central America and the Caribbean	SPO/HL	EXW/FOB	-	kg	1	USD	Commercial price	5% of commercial price	09.01.2012
Vegetables	Lettuce	Conventional	Fresh	-	South America, Central America and the Caribbean	SPO/HL	EXW/FOB	-	kg	1	USD	Commercial price	5% of commercial price	09.01.2012
Vegetables	Cucumber	Conventional	Fresh	-	South America, Central America and the Caribbean	SPO/HL	EXW/FOB	-	kg	1	USD	Commercial price	5% of commercial price	09.01.2012
Vegetables	Radish	Conventional	Fresh	-	South America, Central America and the Caribbean	SPO/HL	EXW/FOB	-	kg	1	USD	Commercial price	5% of commercial price	09.01.2012
Vegetables	Cabbage	Conventional	Fresh	-	South America, Central America and the Caribbean	SPO/HL	EXW/FOB	-	kg	1	USD	Commercial price	5% of commercial price	09.01.2012
Vegetables	Carrot	Conventional	Fresh	-	South America, Central America and the Caribbean	SPO/HL	EXW/FOB	-	kg	1	USD	Commercial price	5% of commercial price	09.01.2012
Vegetables	Asparagus	Organic	Fresh	-	South America, Central America and the Caribbean	SPO/HL	EXW/FOB	-	kg	1	USD	Commercial price	5% of commercial price	09.01.2012
Vegetables	Chard	Organic	Fresh	-	South America, Central America and the Caribbean	SPO/HL	EXW/FOB	-	kg	1	USD	Commercial price	5% of commercial price	09.01.2012

Specific Product Standard	Product	Quality	Form	Product characteristics	Country / Region	Producer Scope	Price level	Special price terms	Unit	Quantity	Currency	Fairtrade minimum price	Fairtrade premium	Date of validity
Vegetables	Celery	Organic	Fresh	-	South America, Central America and the Caribbean	SPO/HL	EXW/FOB	-	kg	1	USD	Commercial price	5% of commercial price	09.01.2012
Vegetables	Beet	Organic	Fresh	-	South America, Central America and the Caribbean	SPO/HL	EXW/FOB	-	kg	1	USD	Commercial price	5% of commercial price	09.01.2012
Vegetables	Broccoli	Organic	Fresh	-	South America, Central America and the Caribbean	SPO/HL	EXW/FOB	-	kg	1	USD	Commercial price	5% of commercial price	09.01.2012
Vegetables	Squash	Organic	Fresh	-	South America, Central America and the Caribbean	SPO/HL	EXW/FOB	-	kg	1	USD	Commercial price	5% of commercial price	09.01.2012
Vegetables	Onion	Organic	Fresh	-	South America, Central America and the Caribbean	SPO/HL	EXW/FOB	-	kg	1	USD	Commercial price	5% of commercial price	09.01.2012
Vegetables	Cauliflower	Organic	Fresh	-	South America, Central America and the Caribbean	SPO/HL	EXW/FOB	-	kg	1	USD	Commercial price	5% of commercial price	09.01.2012
Vegetables	Spinach	Organic	Fresh	-	South America, Central America and the Caribbean	SPO/HL	EXW/FOB	-	kg	1	USD	Commercial price	5% of commercial price	09.01.2012
Vegetables	Lettuce	Organic	Fresh	-	South America, Central America and the Caribbean	SPO/HL	EXW/FOB	-	kg	1	USD	Commercial price	5% of commercial price	09.01.2012
Vegetables	Cucumber	Organic	Fresh	-	South America, Central America and the Caribbean	SPO/HL	EXW/FOB	-	kg	1	USD	Commercial price	5% of commercial price	09.01.2012
Vegetables	Radish	Organic	Fresh	-	South America, Central America and the Caribbean	SPO/HL	EXW/FOB	-	kg	1	USD	Commercial price	5% of commercial price	09.01.2012
Vegetables	Cabbage	Organic	Fresh	-	South America, Central America and the Caribbean	SPO/HL	EXW/FOB	-	kg	1	USD	Commercial price	5% of commercial price	09.01.2012
Vegetables	Carrot	Organic	Fresh	-	South America, Central America and the Caribbean	SPO/HL	EXW/FOB	-	kg	1	USD	Commercial price	5% of commercial price	09.01.2012